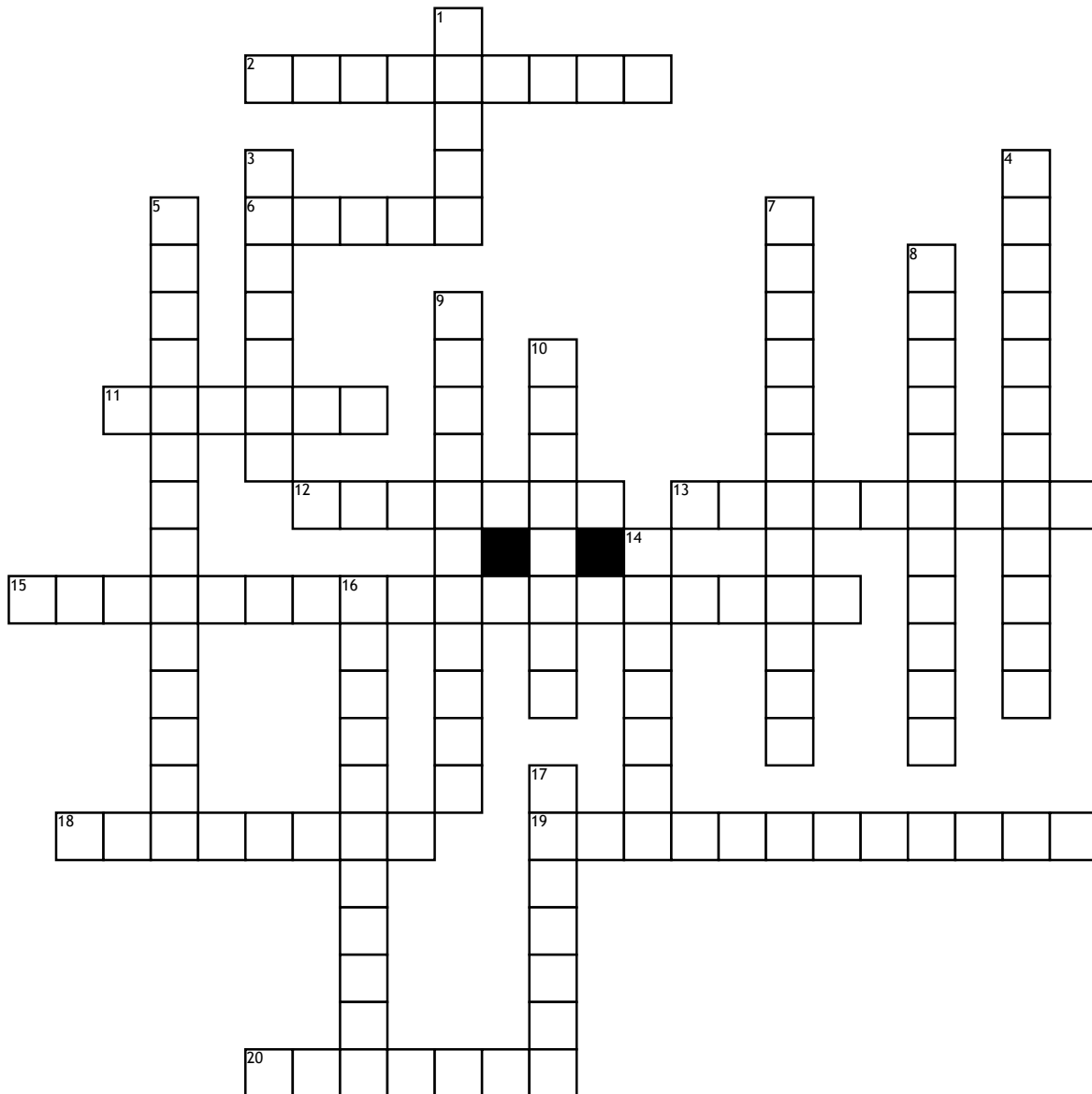


# BizWords (The Language of Business)



**Across**

- 2. The quantity of materials and finished goods on hand.
- 6. Anything a business owns or controls that can be measured in terms of money.
- 11. Anyone who SELLS goods or services.
- 12. All of the dollars a company receives from sales of goods and services.
- 13. What a business owes to others in terms of money, goods, or services.
- 15. An unincorporated business owned by one person.
- 18. Anyone who BUYS goods or services.

19. A person who owns their own business.

20. Money spent to produce and sell the product or service sold by a business.

**Down**

- 1. A resource used to produce a product or service.
- 3. A system of coding products that uses lines of different thicknesses to represent letters and numbers.
- 4. The person or company that makes a product.
- 5. Selling goods in large quantities, usually to distributors.
- 7. A business owned by any number of shareholders or stockholders.

8. Selling goods and services to the final customer.

9. Businesses providing similar or substitutable goods or services to the same customer.

10. A classification representing businesses that produce or supply similar products.

14. A good or service that is offered for sale by a business.

16. An unincorporated business owned by two or more people.

17. A fact, quality or technical specification about a product.