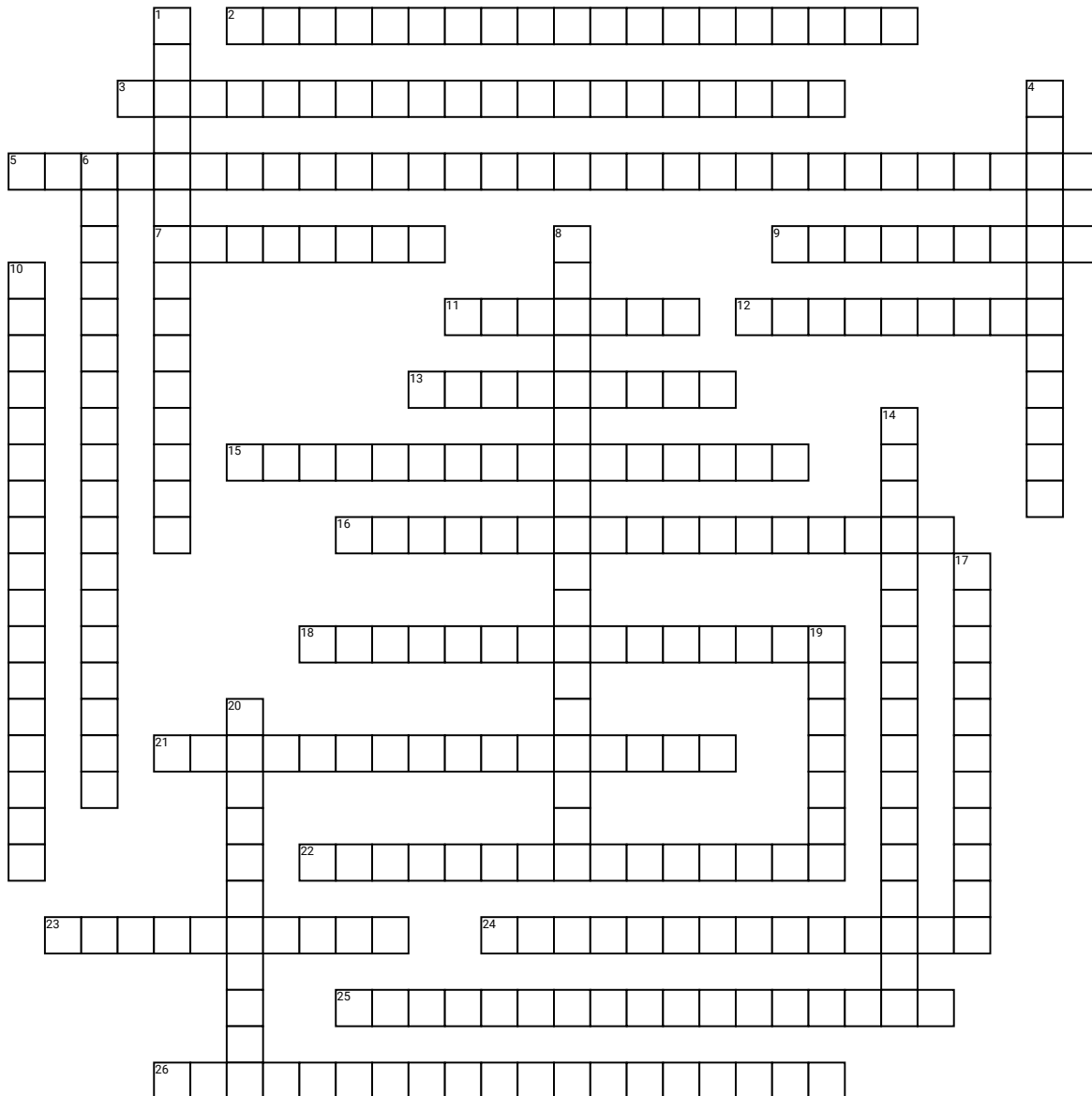# COMM 390 - Conflict Management

Across

2. focus attention on the communication and interactions among people rather than the individual

3. rejected the mechanical approach

5. meaning resides in the message

7. A rational weighing of facts and evidence using the rules of logic

9. overarching set of beliefs about how the world works

11. there is a finite amount of something

12. One's senses of self-worth, pride, self respect or power

13. removing oneself from controversy

15. Goals related to tangible resources

16. machine with discrete parts that functioned in preset sequences

18. inaccurate perceptions of another persons intentions

21. illustrates a classic situation explored by game theories

22. defending one's position and attacking the other party

23. a mathematical way to calculate projected gains and losses

24. interpersonal conflict does not exist yet

25. dictionary definition

26. conceived an internal struggle between the id and superego

Down

1. attacks others and their positions

4. How things should be done

6. Personal Association for a word

8. 2 choices of equal negative value

10. Who the parties are too eachother

14. begrudging compliance, perhaps with a plan to get even

17. How one responds will change entire part of relationship

19. words are ____

20. proposed by Lewin and others in pre world war II