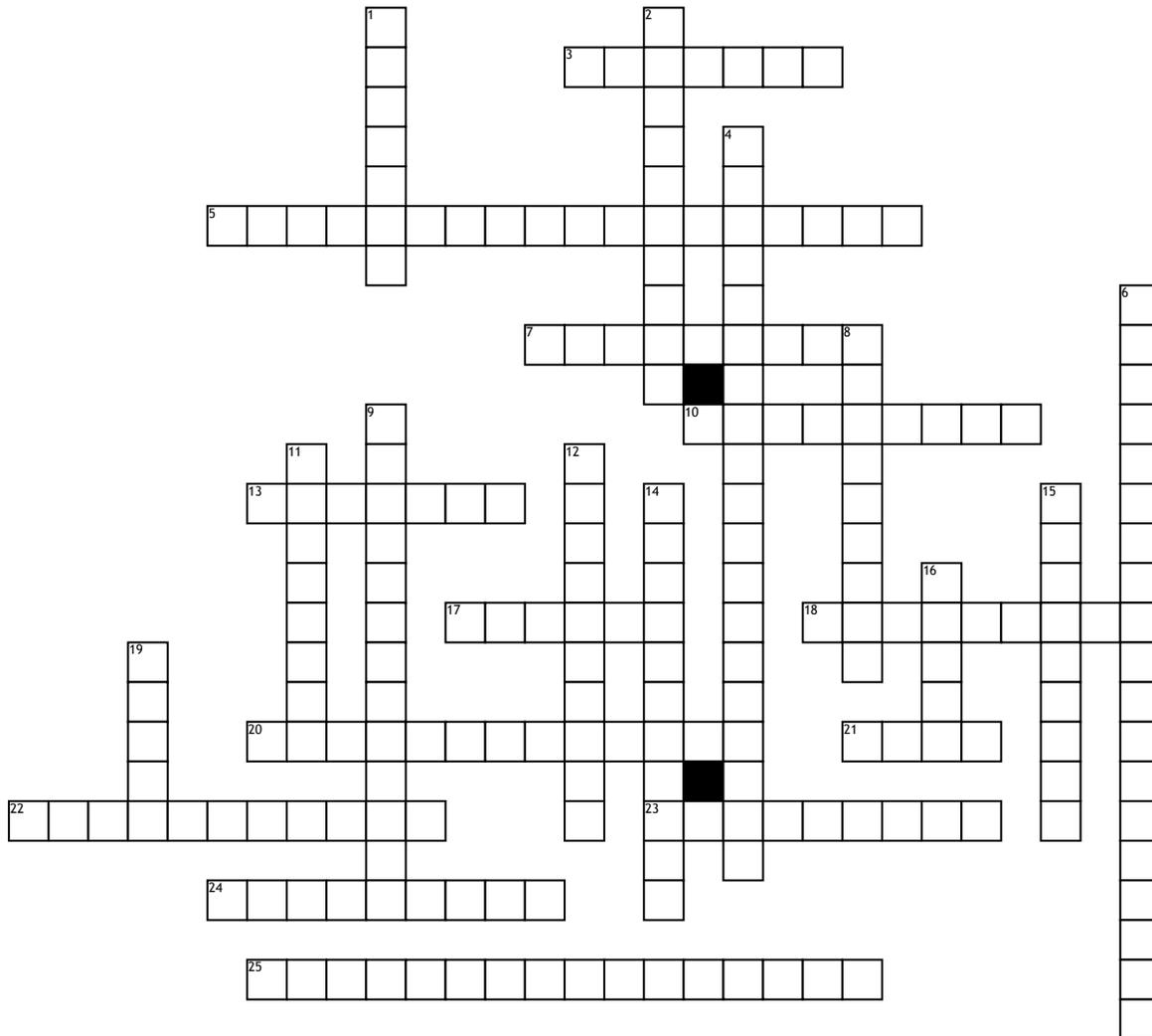


Chapter 11 and 12



Across

3. An individual sound that is a basic structural element of language.
 5. The urge to belong and to give and receive love
 7. a step-by-step procedure for solving a problem.
 10. An external stimulus, reinforcer, or reward that motivates behavior.
 13. A label for a class of objects or events that have at least one attribute in common.
 17. language rules that govern how words can be combined to form meaningful phrases and sentences.
 18. A rule-of-thumb problem solving strategy.
 20. The awareness of or thinking about one's own cognitive processes.

21. Biological or psychological requirement of an organism
 22. The tendency of all organisms to correct imbalances.
 23. Innate tendencies that determine behavior.
 24. The study of meaning in language.
 25. Biological drives that must be satisfied to maintain life.

Down

1. An apparent sudden realization of the solution to a problem.
 2. An internal state that activates behavior and directs it toward a goal.
 4. the inability to imagine new uses for familiar objects.
 6. engaging in activities because they are personally rewarding.

8. A habitual strategy or pattern for problem solving.
 9. Rearranging the elements of a problem to arrive at an original solution.
 11. the smallest unit of meaning in a given language.
 12. The capacity to use information and/or abilities in new and original ways.
 14. The ability to overcome rigidity to remain open to alternate strategies.
 15. A representative example of a concept.
 16. A state of tension produced by a need that motivates an organism toward a goal.
 19. A visual mental representation of an event or object.