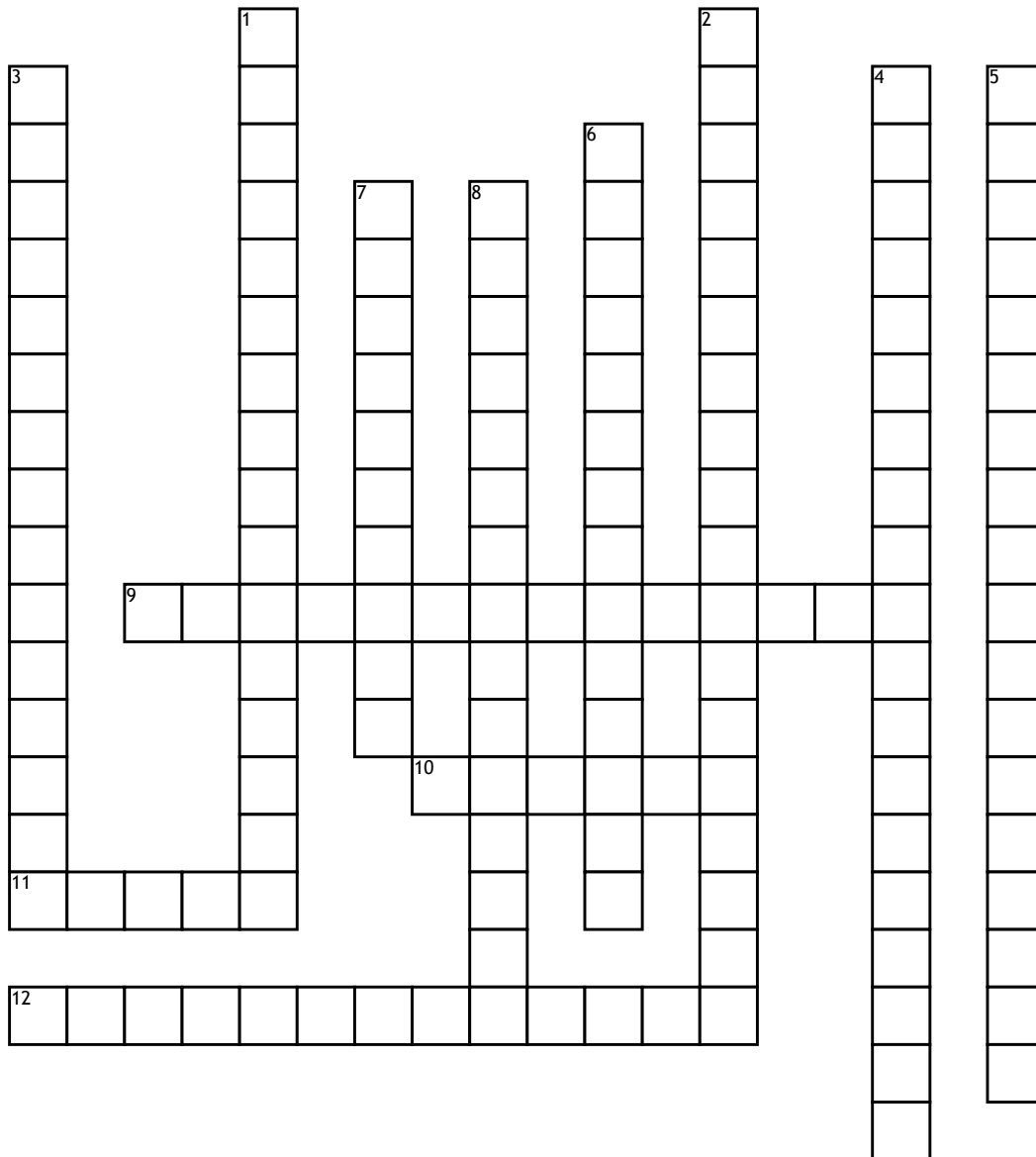


Name: _____

Date: _____

Chapter 13



Across

- 9.** Strives for an equal focus on both tasks and relationships in order to be most effective
- 10.** Someone who influences or inspires others to act in specific ways to accomplish a common goal
- 11.** Is the ability of one person to get others to behave in a particular way or to carry out certain actions
- 12.** Assumes that leaders share certain personality traits that help them lead successfully

Down

- 1.** Invites followers to participate in decision making trying to get a majority to agree with and commit to decisions
- 2.** To leadership suggest that successful leaders both recognize and actively perform needed tasks
- 3.** To leadership assumes that the leaders communication method and use of power with followers determines his or her success

- 4.** A leader who uses power to force followers to do what he or she wants them to do
- 5.** Gives up his or her power to the members of the group
- 6.** Chosen by peers or members of joe or her group because of his or her personality, power in the group or the special circumstances of the group task
- 7.** Is the force generated within a person that keeps him or her from accepting another's use of power
- 8.** Given his or her leadership position by a person in authority