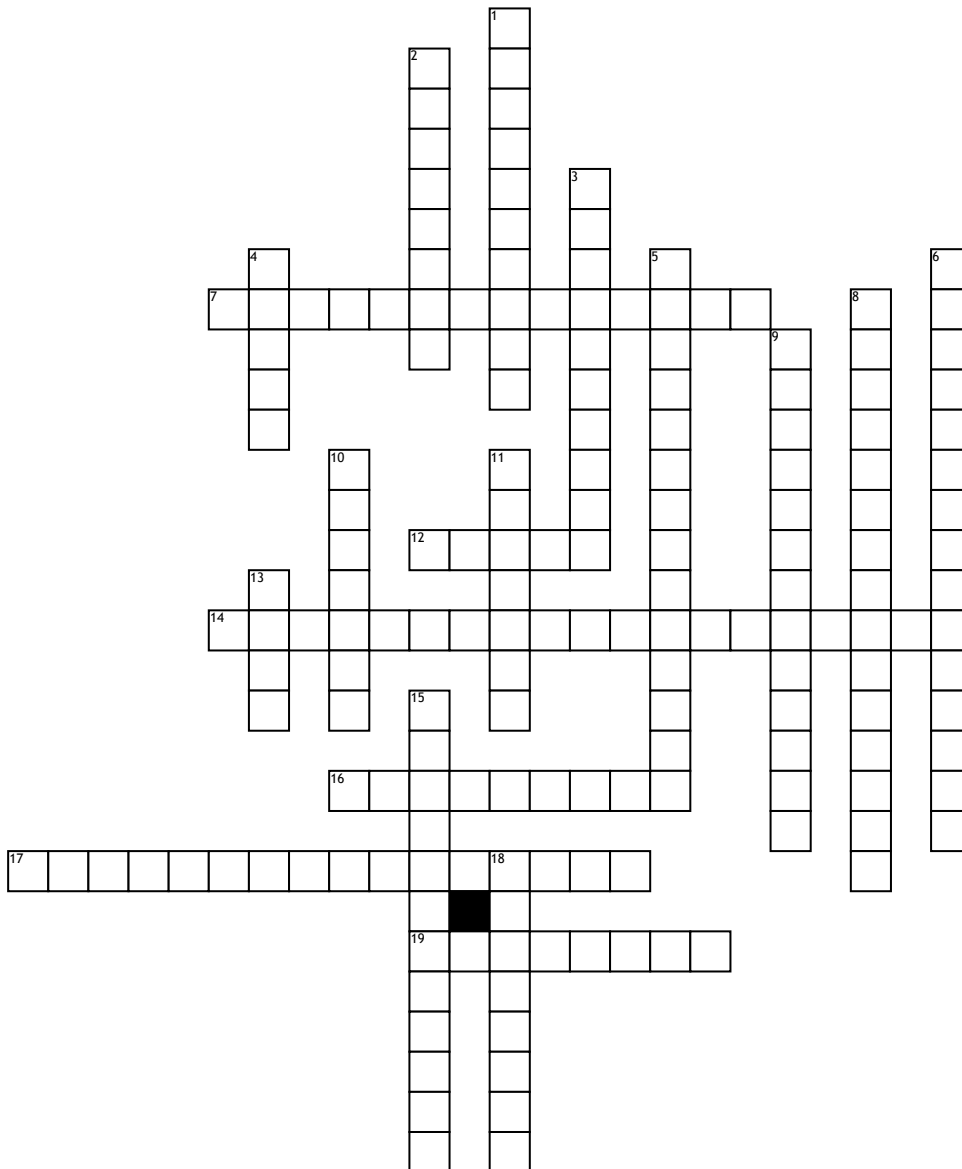


# Chapter 1 vocabulary



## Across

7. The branch of economic theory dealing with the economy as a whole and decision making by large units such as governments
12. Tangible objects that can satisfy people's wants or needs
14. Resources of land, labor, capital, and entrepreneurship used to produce goods and services
16. The study of how individuals and societies make choices about ways to use scarce resources to fulfill their wants
17. Ability of risktaking individuals to develop new products and start new businesses in order to make profits
19. Sacrificing one good or service to purchase or produce another

## Down

1. Advance in knowledge leading to new and improved goods and services and better ways of producing them
2. Actions that can satisfy people's wants or needs
3. An assumption involving 2 or more variables that must be tested for validity
4. Human effort directed toward producing goods and services
5. The branch of economic theory that deals with behavior and decision making small units such as individuals and firms
6. graph showing the maximum goods/services that can be produced from an amount of resources in a period of time
8. Value of the next best alternative given up for the alternative that was chosen

9. A theory or simplified representation that helps explain and predict economic behavior in the real world
10. Previously manufactured goods used to make other goods and services
11. The production and distribution of goods and services in a society
13. Natural resources and surface land and water
15. The amount of output (goods and services) that results from a given level of inputs (land, labor, capital, entrepreneurship)
18. Condition of not being able to have all of the goods and services one wants, because wants exceed what can be made from all available resources at any given time