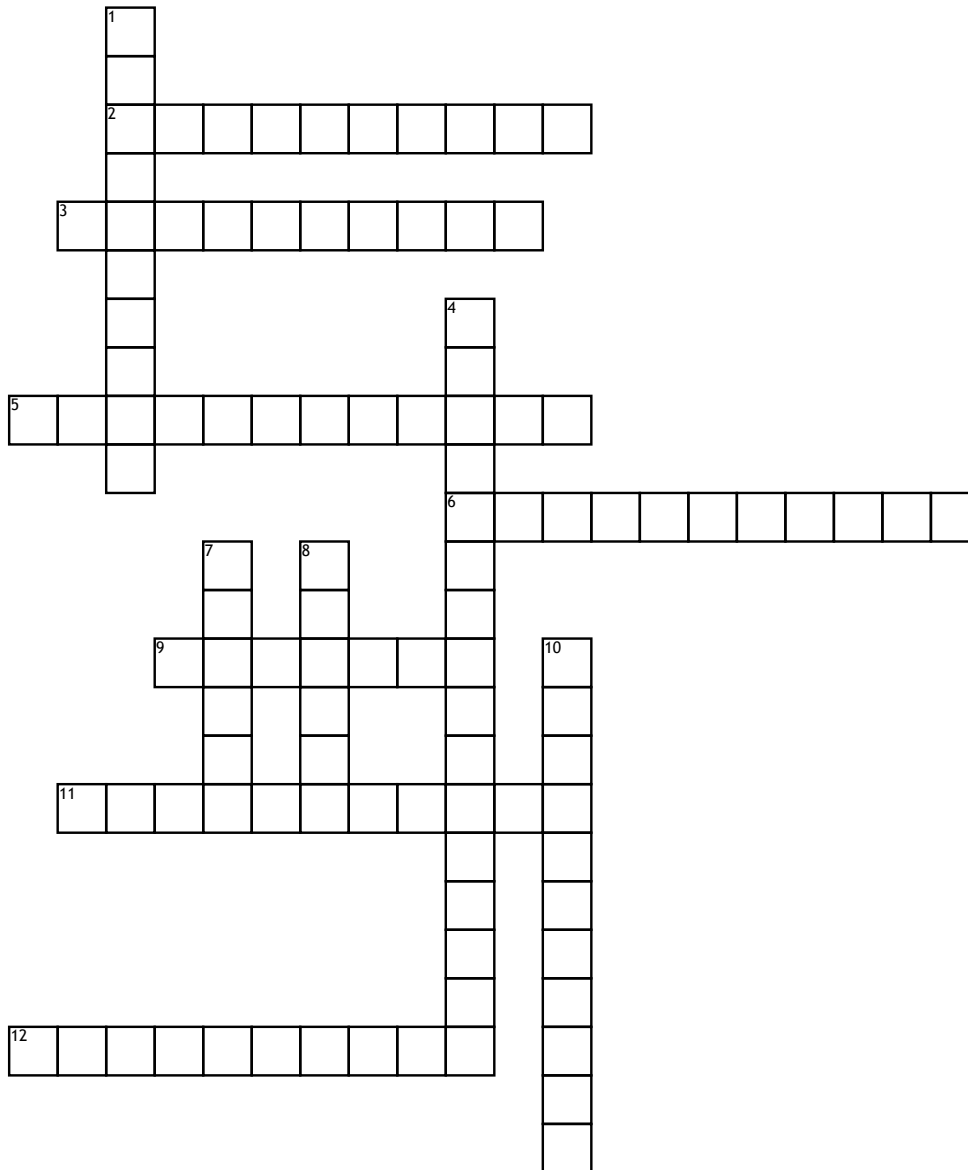


Name: \_\_\_\_\_

# Chapter 6



## Across

2. exerts control over group members, they are highly directive

3. encourages participation and responsibility from group members, works to improve the skills and abilities of group members

5. do-nothing approach to leadership

6. effective leadership is contingent upon matching styles with situations

9. authority, positional influence, maintain status quo, transactional leadership, directions, high attention to detail, policies/procedures, has subordinates

11. visionary, inspirational, listening, empathy, skillful speaking, loyalty

12. leadership in terms of two categories of responsibility to fulfill: task requirements and social needs

## Down

1. a social influence process

4. inspiration, motivation, persuasion

7. Interpersonal influence, change status quo, changes in attitudes, belief, and behavior, transformational leadership, charismatic leaders

8. leadership as a person, not a process

10. someone who has no conscience and feels no remorse or empathy