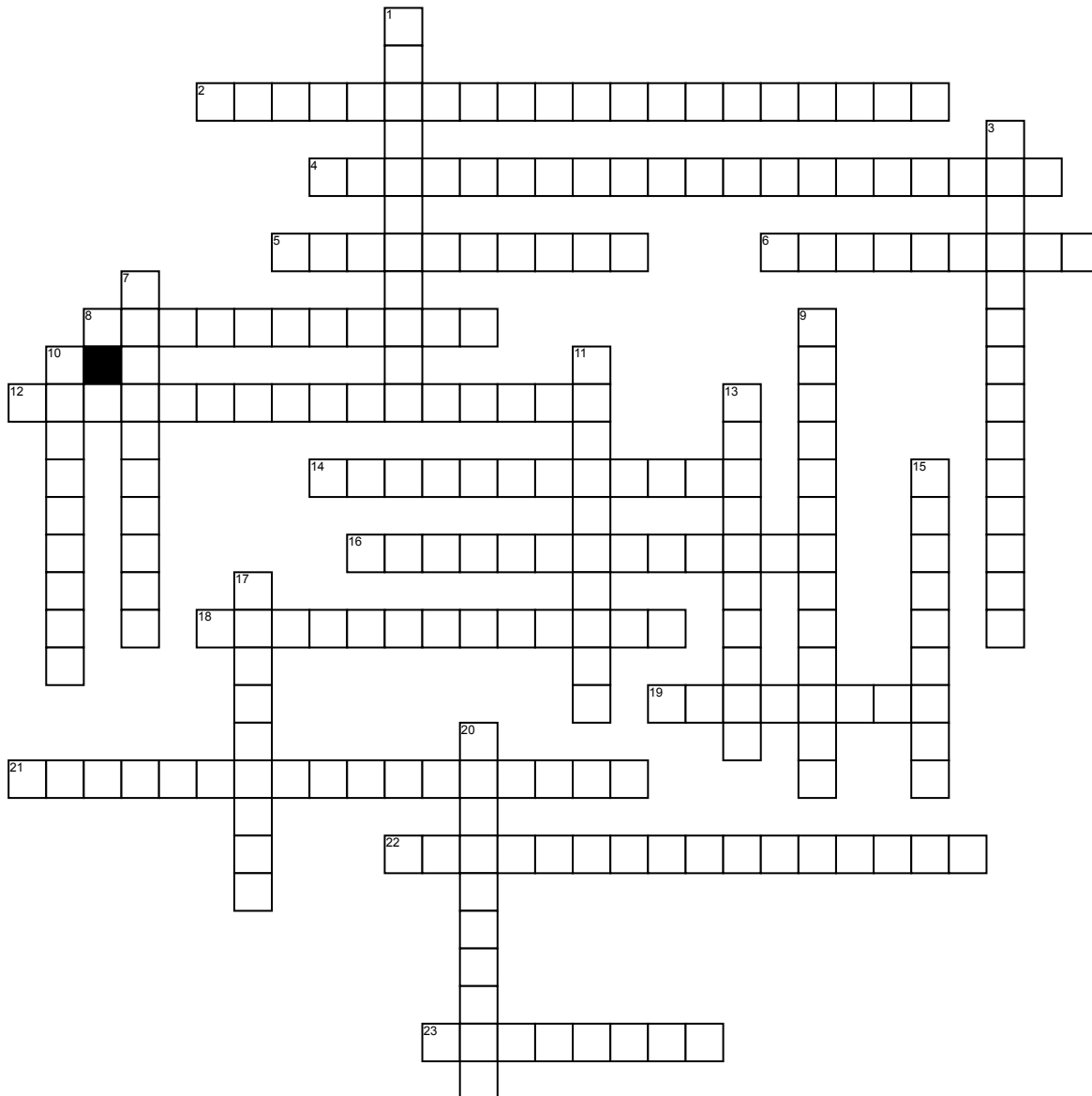


Name: _____

Date: _____

Communication and Perception



Across

2. The process of connecting the cause of behaviors to situational factors
4. The process of connecting the cause of behaviors to personal aspects such as personality
5. The second part of the perception process, in which we sort and categorize information that we perceive based on innate and learned cognitive patterns
6. Self that consists of the attributes that you or someone else would like you to possess
8. A person's general way of thinking, feeling, and behaving based on underlying motivations and impulses
12. The process of strategically concealing or revealing personal information in order to influence others' perceptions
14. The overall idea of who a person thinks he or she is
16. The judgments people make about their ability to perform a task within a specific context

18. Perceptual tendency to place more value on the first information we receive about a person

19. The degree to which something attracts our attention in a particular context

21. Perceptual tendency to perceive others as similar to us

22. A concept that explains that we see ourselves reflected in other people's reactions to us and then form our self-concept based on how we believe other people see us

23. Databases of stored, related information that we use to interpret new experiences

Down

1. The structuring of information into a timeline to determine the cause (stimulus) and effect

3. The third part of the perception process, in which we assign meaning to our experiences using mental structures known as schemata

7. The judgments and evaluations we make about our self-concept

9. Perceptual tendency to place more weight on the most recent impression we have of a person's communication over earlier impressions

10. The first part of the perception process, in which we focus our attention on certain incoming sensory information

11. Perceptual effect that occurs when initial negative perceptions lead us to view later interactions as negative

13. Self that consists of the attributes that you or someone else believes you actually possess

15. Self that consists of the attributes you or someone else believes you should possess

17. Negative feelings or attitudes toward people based on their identity or identities

20. Perceptual effect that occurs when initial positive perceptions lead us to view later interactions as positive