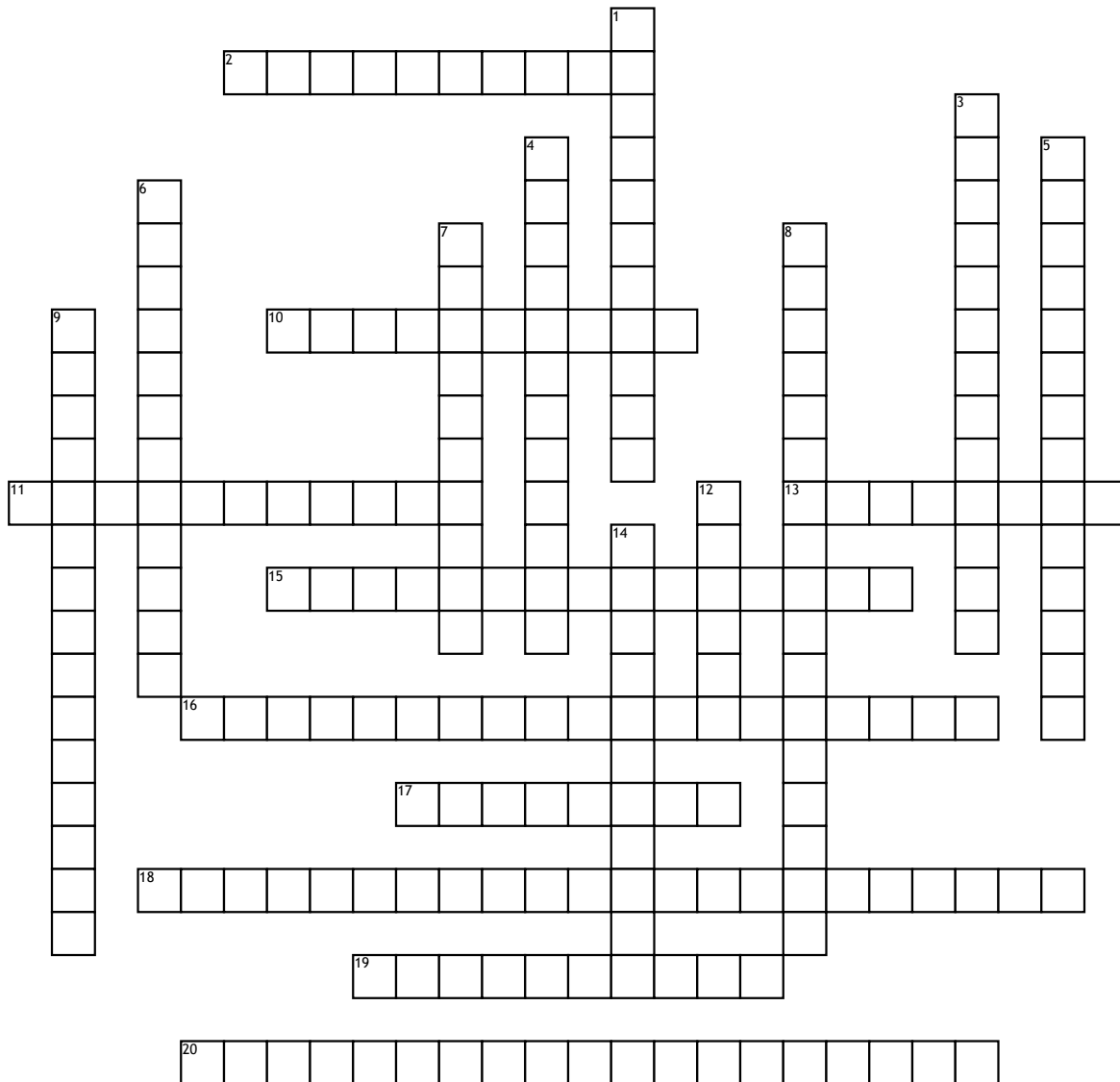


Communications Chapter 3 Crossword



Across

2. A good example of how the personality theory works.
 10. Things that look alike or are similar in other ways belong together and form a unit.
 11. Your image of who you are.
 13. Strategies that follow are likely to increase your chances of being liked.
 15. Strategies to reinforce your positive perceptions about yourself.
 16. Your reconstruction of the incident and your understanding of it.

17. Some items don't belong together because they're too different from each other.
 18. A prediction that comes true because you act as if it were true.
 19. Another set of strategies often used to appear likeable.
 20. The processes you go through informing an impression of another person.

Down

1. Control a process by which you focus on explaining why someone behaved as they do.
 3. Your knowledge of who you are.

4. A metaphoric division of the self into four areas.
 5. Strategies a positive image but to suppressing the negative.
 6. What one person does, the other person also does.
 7. A measure of how valuable you think you are.
 8. The system of rules that tell you which characteristics go with each other.
 9. The values- good or bad- that you are.
 12. A type of schema
 14. Is used to refer to positive statements about you.