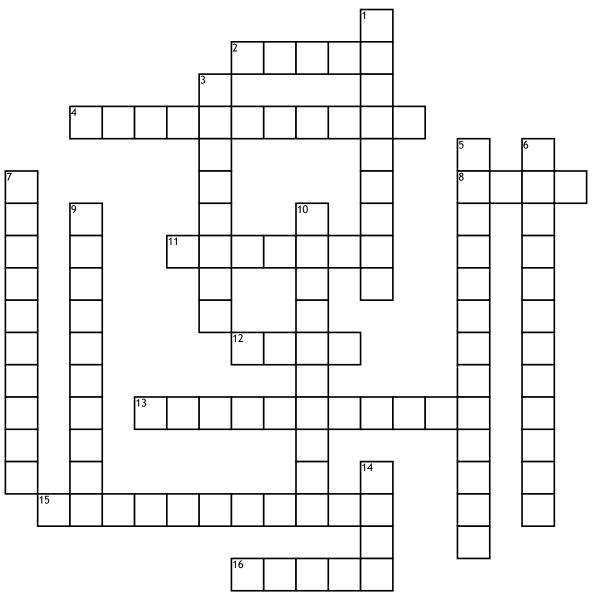
## **Customer Service MAGIC**



<u>Across</u>	<b>15.</b> Use	<b>6.</b> Set
<b>2.</b> Set a deadline or time before the	statements	with caller
customer asks	<b>16.</b> Be proactive options and/or solutions	7. This skill is great to use to confirm understanding
<b>4.</b> Leave caller feeling better than when the	<u>Down</u>	
8. Summarize what the	1. Use all available	9. Useinspiring words/phrases to
steps are 11. Speak with a	to reach resolution 3. Close call with appropriate	instill trust <b>10.</b> Ask for
tone <b>12.</b> Ask permission to	<u> </u>	placing caller on hold
more information 13	<b>5.</b> Beand accurate	14. Use customer's name as soon as you it
empathy through tone		