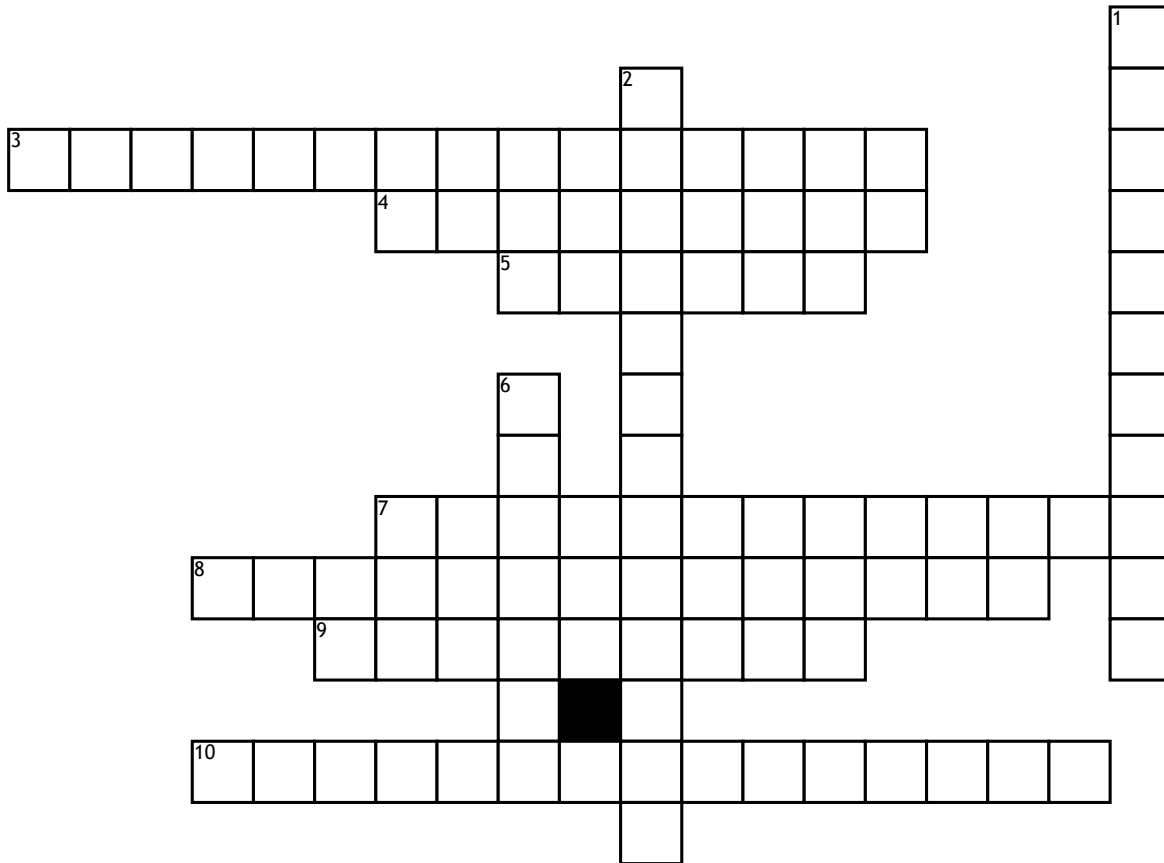


DLF - BNI Presentation



Across

3. An agreement for services that will help protect you as the business owner by laying out payment terms, late fees, and limitations on liability.

4. who you as the business owner need to protect yourself against, in addition to customers, vendors, other third parties.

5. type of law with many complexities. It requires business owners to obtain licenses to sell its products either for on-premises consumption or off-premises consumption at retail, or to sell at wholesale to retail licensees. Often times the business owner needs a business attorney to assist with the application process, with ongoing compliance, and with violations when they arise.

7. A way to protect your personal assets by creating a legal person separate from yourself to operate your business.

8. Preparing this on an annual basis is one way Dawson Law Firm helps protect you against a smart litigator getting to your personal assets. It is also known as annual minutes of the shareholders.

9. a model for business growth that often requires state registration, requires an experienced attorney draft a substantial document to provide to prospective purchasers, and includes the following elements: License to use name/logo, Control and/or support by franchisor, and Payment of \$500 or more in first six months.

10. These people make excellent referral partners for Dawson Law Firm because they are in the business of helping clients buy and sell business and therefore have the ability to refer those who are selling a business and those who are purchasing businesses.

Down

1. These professionals make excellent referral partners for Dawson Law Firm because they work with business clients throughout the year, counseling them on how to avoid paying too much of their hard earned money on taxes.

2. is a type of business purchase that transfers not only the assets of the business to the purchaser, but also the liabilities of the business. The purchaser needs a business attorney to ensure the purchase agreement adequately protects their interests. This method of purchase is not generally recommended by TCI.

6. a model for business growth that does not require state registration, but still requires an experienced business attorney to draft an agreement that lays out a prospective purchaser's rights and obligations with regard to the business owner's intellectual property. This model gives the purchaser the right to use the business owner's name and logo, but that's it.