

# End of Quarter Point Grab

I S T P M E T T A T C E R I D N O M F K U M I J  
 J P G N N F A T A L O B J E C T I O N R J B J V  
 S N O I T C E J B O G N I M O C R E V O N L P A  
 D L O I N T E R A C T I O N S R S A I D R O R J  
 D R E O R X L T R O P P A R E M C W P B B C E K  
 Q V C T G W O R K O R D E R T M D B Y G E A A X  
 R E N N A S S U M P T I O N S D E L A Q Q T L U  
 T M A E Z J K M L X D Y X R F U C R U A T I D C  
 L O R X Z I S M Z N O I T A R U D V G A A O E O  
 U H U L U A O V Y N O S Y T N A Y R H E K N A Q  
 S T S P R O P E R T Y M A N A G E R W K N G L P  
 E N S T D P C P E B I S R O T I C I L O S C W M  
 R E A E U E U R R Q Q Q U R E S I D E N T F Y O  
 O M Y S O B T B Q E Q U P M G E O U U D V C P I  
 N T T T I A C C B S C E U L A V G N I D L I U B  
 O R I C J X I J E M R I C P Q T C E P S E R S K  
 S A L A O A K U A P M Y A R E M B E U D E H R X  
 Z P A L H S P O O R X S T T O R G P N T Z M D J  
 Q A U L M Y Z K M V C E V I I F I Y O T L T P D  
 Q V Q I N I I J U C E W A H R O K A S E R T W C  
 G W K G E I S E S E N O J A Y E N R A L Y A D X  
 E G A U G N A L K J K N R J H Z V D O M N L T Z  
 D N T N E L L E C X E W F A E T S E G W A O Z A  
 X C A L L C O N T R O L Y S U M N W S F I G D Z

OVERCOMING OBJECTIONS  
 FATAL OBJECTION  
 CALL CONTROL  
 WORK FORCE  
 NO RESULT  
 DURATION  
 RESIDENT  
 RAPPORT  
 POOR

QUALITY ASSURANCE  
 APARTMENT HOME  
 INTERACTIONS  
 WORK ORDER  
 REAL DEAL  
 EXPECTED  
 SEVERITY  
 RESPECT

PROPERTY MANAGER  
 BUILDING VALUE  
 ASSUMPTIONS  
 EMERGENCY  
 SOLICITOR  
 LANGUAGE  
 ENTRATA  
 XENTO

DIRECT ATTEMPTS  
 APPRECIATION  
 RYAN TYSON  
 EXCELLENT  
 TEST CALL  
 LOCATION  
 JONESES  
 LEAD