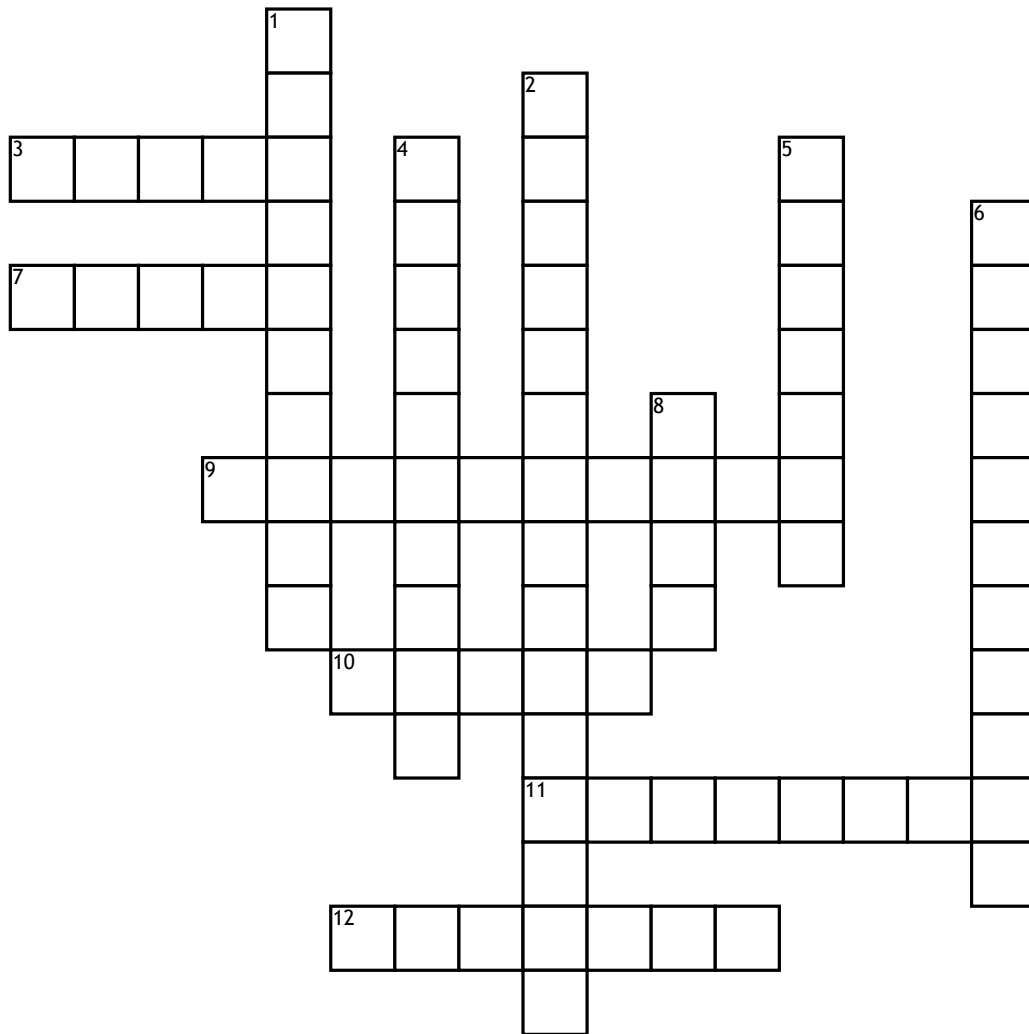


Name: _____

Engagement Cloud



Across

3. Export Format
7. Industry code
9. Which field drives the task list and recommended documents in Opportunities?
10. Preferred Contact Method

11. A contact

12. Required field symbol

Down

1. Which feature recommends action items and recommended documents?
2. One way to add an account

4. Required for new account

5. Account Type

6. Converted Lead

8. Type of Activity

Word Bank

astrisk

NAICS

Partner

Sales Stage

Task

Prospect

File-based Import

Sales Coach

Opportunity

Excel

Unique Name

Email