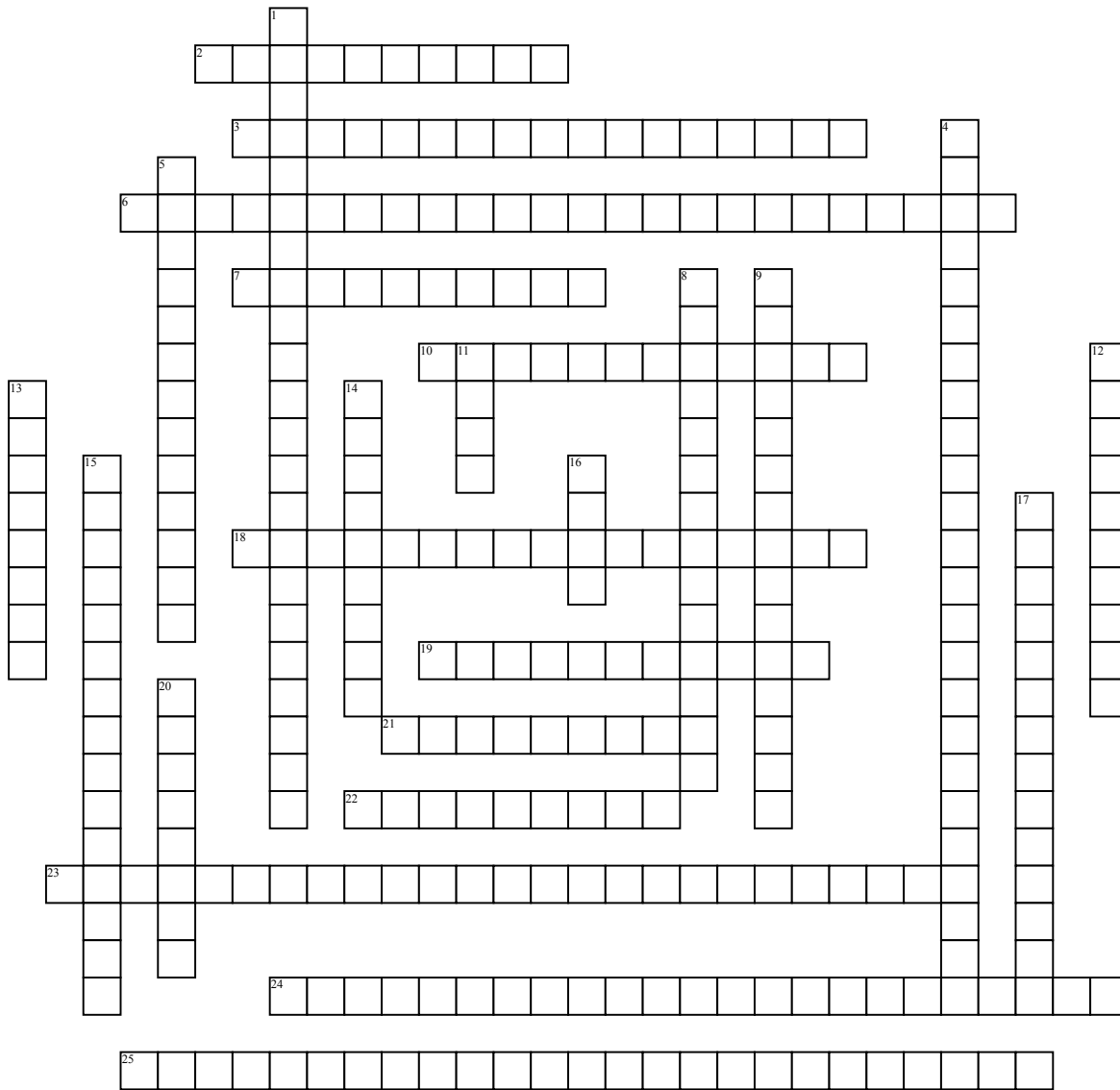


Group 5 Crossword Puzzle Review



Across

2. A generalized (sometimes accurate but often overgeneralized) belief about a group of people

3. The situation or the person's disposition

6. Social facilitation, improved performance on simple or well learned tasks in the presence of others

7. The mode of thinking that occurs when the desire for harmony in a decision-making group overrides a realistic appraisal of alternatives

10. The existence of unequal opportunities and rewards for different social positions or statuses within a group or society. This often leads to the development of attitudes that justify the status quo SOCIAL

18. The enhancement of a group's prevailing inclinations through discussion within the group

19. Influence resulting from a person's desire to gain approval or avoid

21. The unawareness of how attitudes are influencing our behavior IMPLICIT

22. An unjustifiable (and usually negative) attitude towards a group and its members

23. Occurs when people are influenced by incidental cues, such as a speaker's attractiveness

24. The tendency for people who have first agreed to a small request to comply later with a larger request

25. The theory that we act to reduce the discomfort (dissonance) we feel when two of our thoughts (cognitions) are inconsistent

Down

1. Occurs when interested people focus on the arguments and respond with favorable thoughts

4. Expectation that people should help those who depend on them

5. The tendency for people in a group to exert less effort when pooling their efforts toward attaining a common goal than when individually accountable

8. A small minority that consistently expresses its views may sway the majority

9. The loss of self-awareness and self-restraint occurring in group situations that foster arousal and anonymity

11. Social expectation that prescribes how we should behave. SOCIALIZATION

12. Conflicting parties by each pursuing their self interest become caught in mutually destructive behavior

13. Feelings often influenced by beliefs which predispose people to have specific reactions to objects, people, and events

14. A conscious and deliberate attitude EXPLICIT

15. Prejudice offers by providing someone to blame

16. Expectation that people will respond favorably to each other by returning benefits for benefit RECIPROCITY

17. Unjustifiable negative behavior towards a group and its members

20. Unselfish concern for the welfare of others