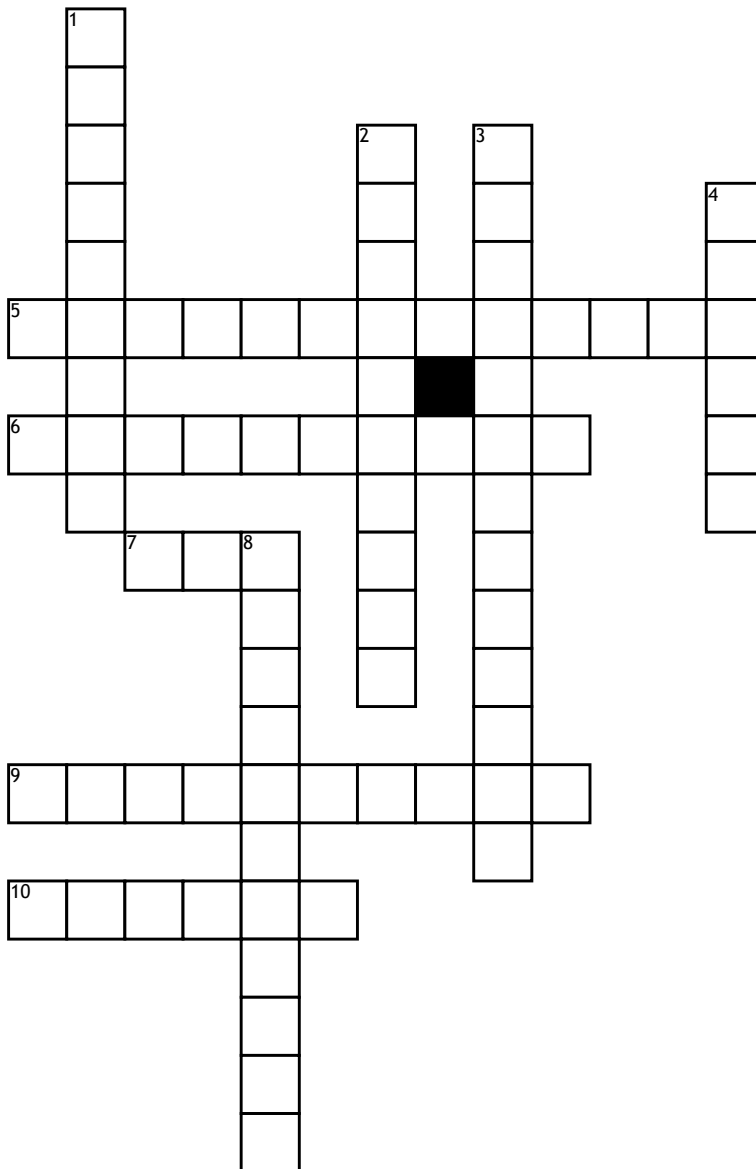


Name: _____

Date: _____

Motivation



Across

- 5. Need for power, achievement and affiliation
- 6. the general desire or willingness of someone to do something.
- 7. Theory that collapses Maslow's theory into three
- 9. Discourages undesirable behavior with unpleasant consequences
- 10. Removing Unfair Treatment

Down

- 1. Includes satisfier and hygiene factor
- 2. What determines the willingness of an individual to work hard at tasks important to the organization?
- 3. Four strategies of _____
- 4. Hierarchy of needs
- 8. The basic premise is that tasks goals can be highly motivating if they are properly set and if they are well managed.