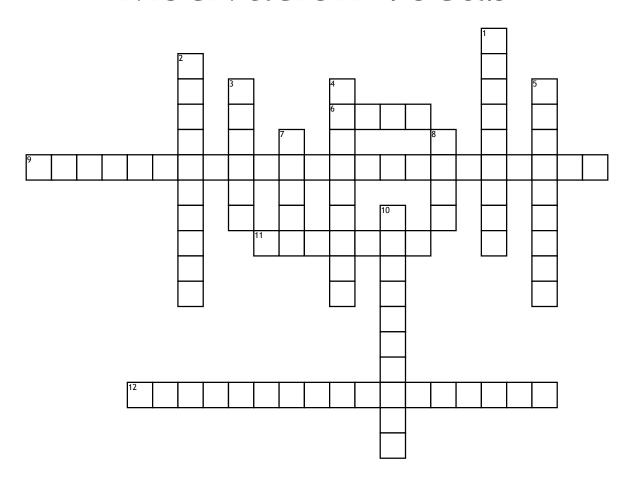
Name:	Date:
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Motivation Vocab



Across

- **6.** something like air, food, or shelter that is necessary for survival
- **9.** physiological, safety, love/belonging, esteem, self-actualization
- 11. An unsatisfied need creates _____ that stimulates drives within the individual.
- **12.** Need. Drive. Incentive. Goal.

Down

- 1. A type of motivation you work for to receive promised rewards or avoid threatened punishment
- **2.** an event that decreases the behavior that it follows
- 3. To want
- **4.** A type of motivation that makes you desire to perform a behavior for its own sake, doing something just for you and no one else
- **5.** a reason for doing something; something that stimulates action
- **7.** to feel motivated to achieve a goal by any means necessary.
- **8.** something you aim for that takes planning and work
- **10.** the reason or reasons one has for acting or behaving in a particular way.