

OUR CUSTOMERS

A H C S I H N Q F R F N F S S E C C U S Y E Z S
 Z S W N S F J F Y E S E S R A D U B R Y G Y I C
 M F F O E A X R A S U C R H G R K U P E S I T M
 K B V I D A E C N E L L E C X E H T Z P F E R D
 A U A T P R O P S P N Q M J P T M B P A A A T M
 T M D A W G L N Q N P F R V Q A D D E M Y R L B
 E B B T K Z D Z V D P Q A P W H V V G L A N F U
 I A T C E N D H N E B F F Y H T A D G M C V E O
 D D O E N R O F W S Y P E C H A Z Y S W G S V D
 M U W P M E O L U U V O R G Z J V S W V Z N I F
 E M N X E T B F E C Q N A F R N M Q J N O R F G
 P B E E V E H S D O Z G E R H I R E T O B E Y N
 R U R D G N I L T F A I W F A J J F V V G C T I
 O M S E V T L L T R D S H L R Y B T O S T N R L
 A B H E M I H A K E L U C E N N T I A P C O O E
 C U I C X O I C W M N C I I B F V J Y N L C F N
 T M P X I N M N Q O P O S M A A G L R E A E I N
 I B V E W A L R T T L D E R U Q J X V V V V D A
 V U I J K O V U I S P C M B M H E G S O N L C H
 E M E Q O H A T J U P E F S W F J A U K D O C C
 C B L S M O Y E P C R V Z A T F F R R R Q S U Z
 P U E Z R W G R U S U C P L K I N U V A P E M D
 I M A K Y L I O R Z Z G C J Z H P R E F X R I R
 C Q S R W Y U D S S E N I L E M I T Y B D N X B

bum ba dum bum bum bum bum
 Customer focused
 Return calls
 Channeling
 Retention
 Farmers
 Props
 IPC

Exceed Expectations
 We Are Farmers
 Timeliness
 Forty-five
 Ownership
 Success
 Team
 NPS

Resolve Concerns
 Claims Smart
 Excellence
 Proactive
 DocuSign
 Survey
 STIP