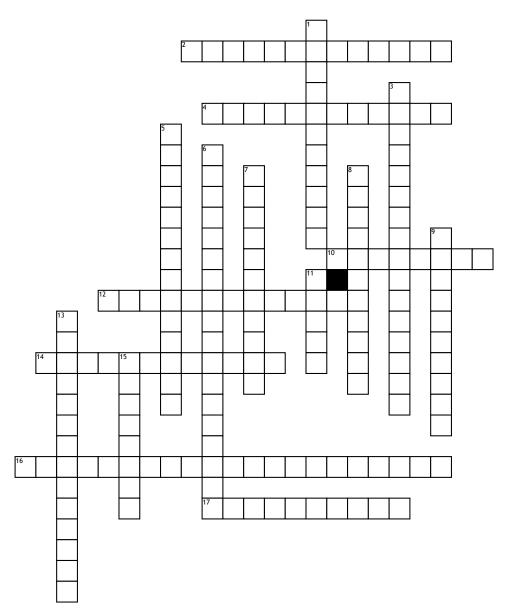
Name:	Date:
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Orientation Crossword



Across

- **2.** Senior Associate Vice Chancellor of Development
- **4.** Site specific URLs for donations
- **10.** Associate Vice Chancellor of Development Operations
- **12.** Minimum to establish a general endowed fund
- **14.** Develops legacy plans for donors
- **16.** Form to request the Chancellor at your event

17. Associate Vice Chancellor of CFIR&TM

Down

- 1. Where you go to submit Help Desk tickets
- **3.** PHAR is an example of what?
- **5.** Type of service offered for email marketing
- **6.** Alternative name for giving society
- 7. General term for schools, units and departments that are donor centric

- **8.** Department that manages and sustains lifetime relationships with donors
- **9.** Vice Chancellor for University Development
- **11.** Database for Advancing our Vision of Institutional Excellence
- **13.** Department that closes gifts of \$5M or more
- **15.** ____Management, Research and Analytics