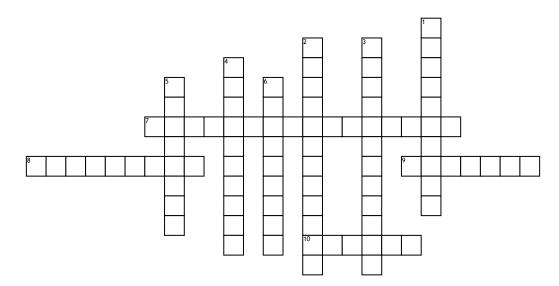
## Planning, Organizing, Leading, Controlling



## **Across**

- **7.** \_\_\_ is defined as the recognition of opportunities
- **8.** Principles of management courses typically combine
- **9.** \_\_\_ involves the social and informal sources of influence
- **10.** management is defined as getting things done through \_\_\_\_

## Down

1. A manager's primary challenge is to solve problems\_\_\_\_.

- **2.** Organizing also involves the design of individual jobs within the ...
- **3.** If managers are effective leaders, their\_\_\_ will be enthusiastic
- 4. Planners must establish \_\_\_
- **5.** Planning requires that \_\_\_\_ be aware of environmental conditions facing their organization and forecast future conditions.
- **6.** Organizing is the function of management that involves developing an organizational

## **Word Bank**

Leading subordinates Entrepreneurship creatively objectives structure others knowledge organization managers