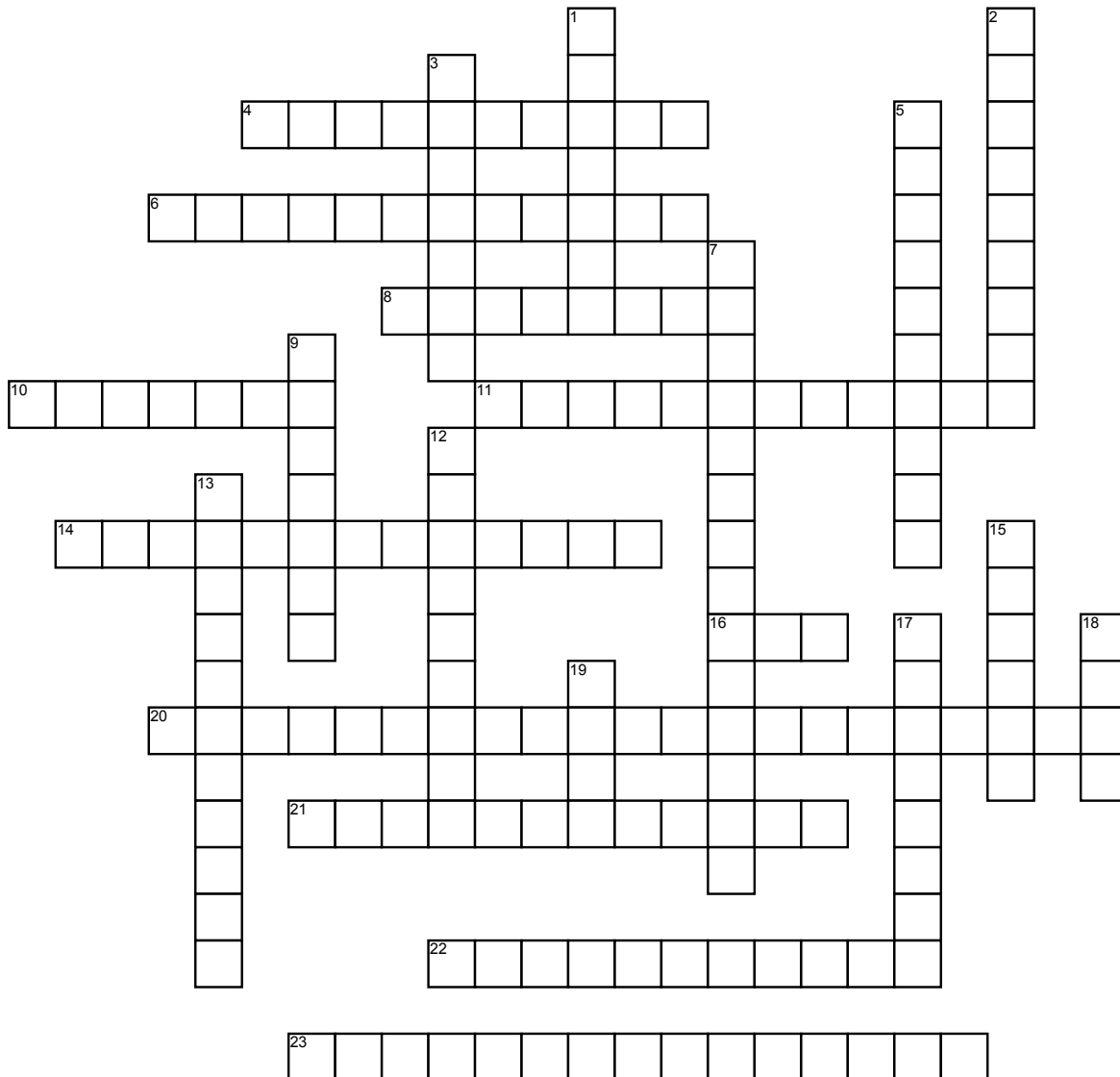


# Real Estate Finance



## Across

- 4.** This type of mortgage is used to obtain additional financing on a property while keeping an existing loan in place (one that usually has a below market interest rate).
- 6.** A tax on profits from the sale of an asset held for at least one year.
- 8.** Pledges the designated property as security for the debt
- 10.** A loan where the seller pays an amount to the lender to lower the interest rate on the borrower's loan for the first few years.
- 11.** The fraction of the balance the lender expects to recover if default takes place.
- 14.** A high risk and high return strategy.
- 16.** Multiplying the cap rate by the purchase price or value of a property will get you this (acronym)
- 20.** This is a measure commonly used for small apartments where the value of an investment property is obtained by dividing the property's sale price by its gross annual rental income.

- 21.** This country on average has the longest FRM, or longest average initial fixed period.
- 22.** The failure to meet an installment of the interest and principal payments. Or, the failure to pay taxes or insurance premiums
- 23.** To find this, you must use DCF calculations - computing ATCFs and then discounting back at the opportunity cost of capital.

## Down

- 1.** Commercial real estate is a much smaller sector than this market, with about \$10 trillion compared to \$20 trillion.
- 2.** This form of financing underlies the first mortgage debt. It refers to the layer between a company's senior debt and its equity and is secured by a pledge of ownership interests in the owner's entity.
- 3.** This is a type of loan that does not fully amortize over its term. A payment is required at maturity to repay the remaining principal balance.
- 5.** This is a type of penalty where a borrower must replace a mortgage loan with US Treasury securities that can produce similar cash flows.

- 7.** This is a type of mortgage where instead of receiving a full loan at origination, you receive periodic payments until such payments plus interest reach the agreed upon amount.
- 9.** Because of this sluggish prices in the asset market do not fully adjust immediately to reflect relevant market information.
- 12.** This is a type of lease where the tenant would pay a pro-rata share of CAM, Ad Valorem Taxes, Hazard Insurance.
- 13.** A type of mortgage where the lender has the option to buy a full or partial share in the property. To transform the mortgage balance to equity ownership at the end of a specified period.
- 15.** In an ARM, this is the premium in addition to the index chosen
- 17.** The "Three C's" of mortgage underwriting. 1. Collateral 2. Credit Reputation. 3. \_\_\_\_\_
- 18.** A low risk and low return strategy with predictable cash flows.
- 19.** These have become the second most important source of commercial property loans behind commercial banks (acronym).