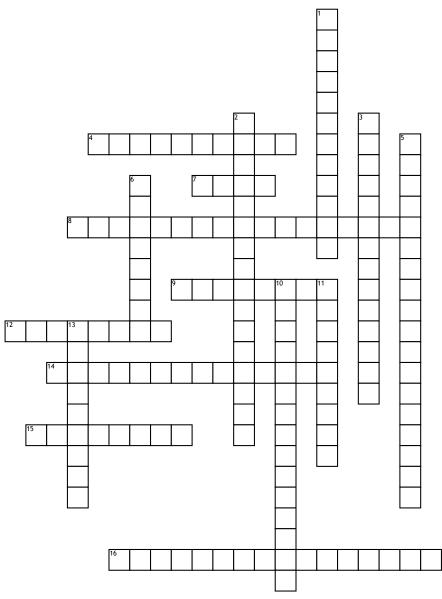
Name:	Date:	
10.11101	_ ~	

Result Codes



Across

- **4.** The phone is permanently out of service
- 7. You reach a busy signal
- **8.** The prospect wants a card, but doesn't want an amount on it
- **9.** The prospect has passed away
- **12.** The phone rings four times and no one answers. CampusCall will automatically code this.
- **14.** The prospect asks specifically to be taken off of mailing and calling lists

- 15. The prospect tells you a specific date/time to try again16. You reach the prospect's
- voice mail and do not leave a message

Down

- 1. You get an answer but the prospect is not available
- 2. The person who answers does not know the prospect you are trying to reach
- **3.** The prospect has already given a gift to the current campaign

- **5.** Contact was made with a relative, friend or former roommate; the prospect no longer has that number and the new number is not given out
- **6.** The prospect refuses to make a donation this year
- **10.** The prospect commits to a specific dollar amount
- 11. The prospect wants to be taken off the calling list
- **13.** The prospect does not speak English