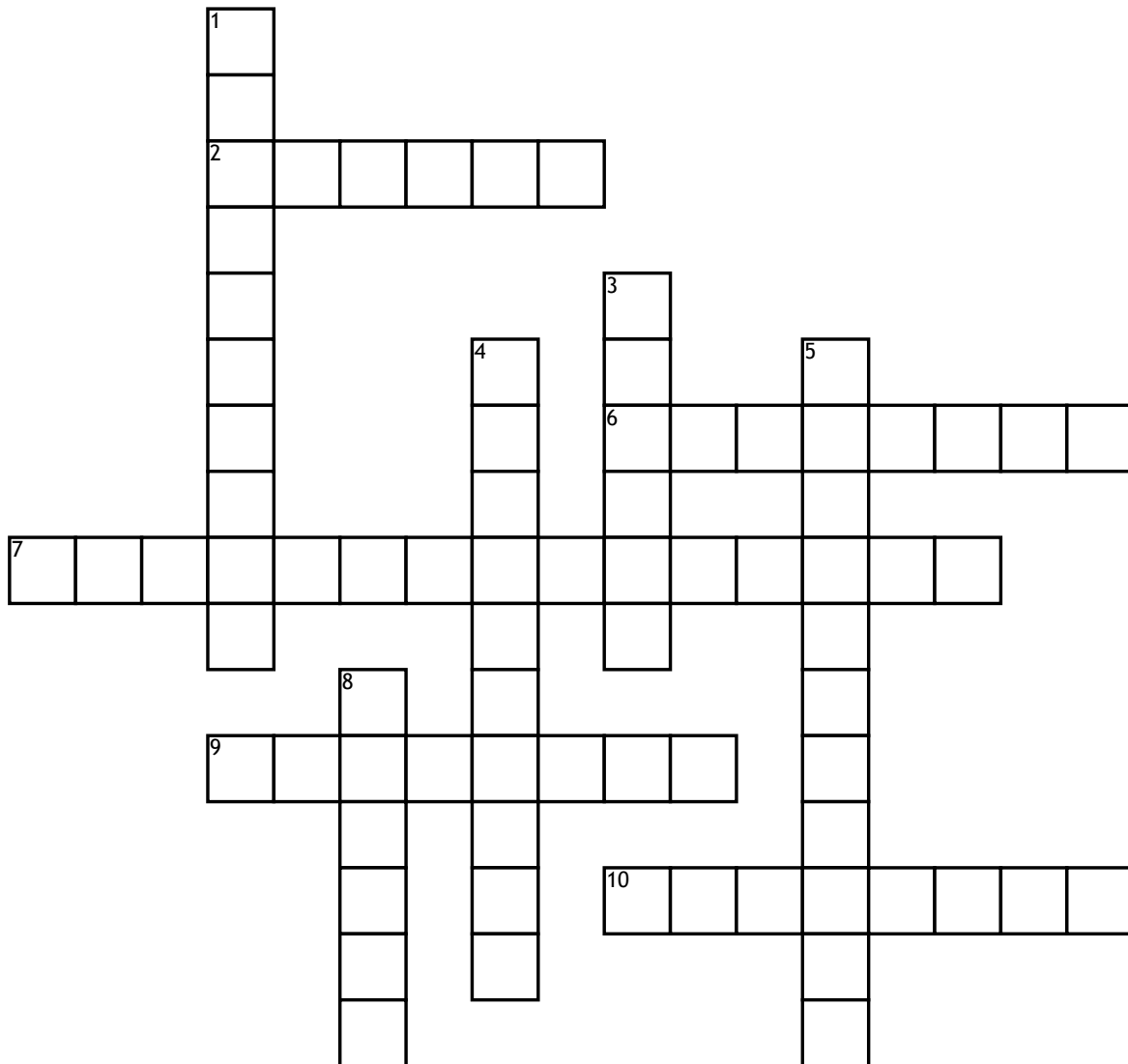


Name: _____

Date: _____

SAP



Across

- 2. To charge a customer for an unauthorized deduction.
- 6. Multi-Unit or Key Accounts
- 7. Distributor contract for purchased product.
- 9. A claim filed by Distributors for a contract.
- 10. Buying Group, GPO and Foodservice Management

Down

- 1. Off Invoice allowances or price deviation contract given to Distributors.
- 3. Operators that purchase from Distributors
- 4. Operator request for payment.
- 5. A company that purchases directly from the manufacturer.
- 8. A Distributor that only sells to national accounts.