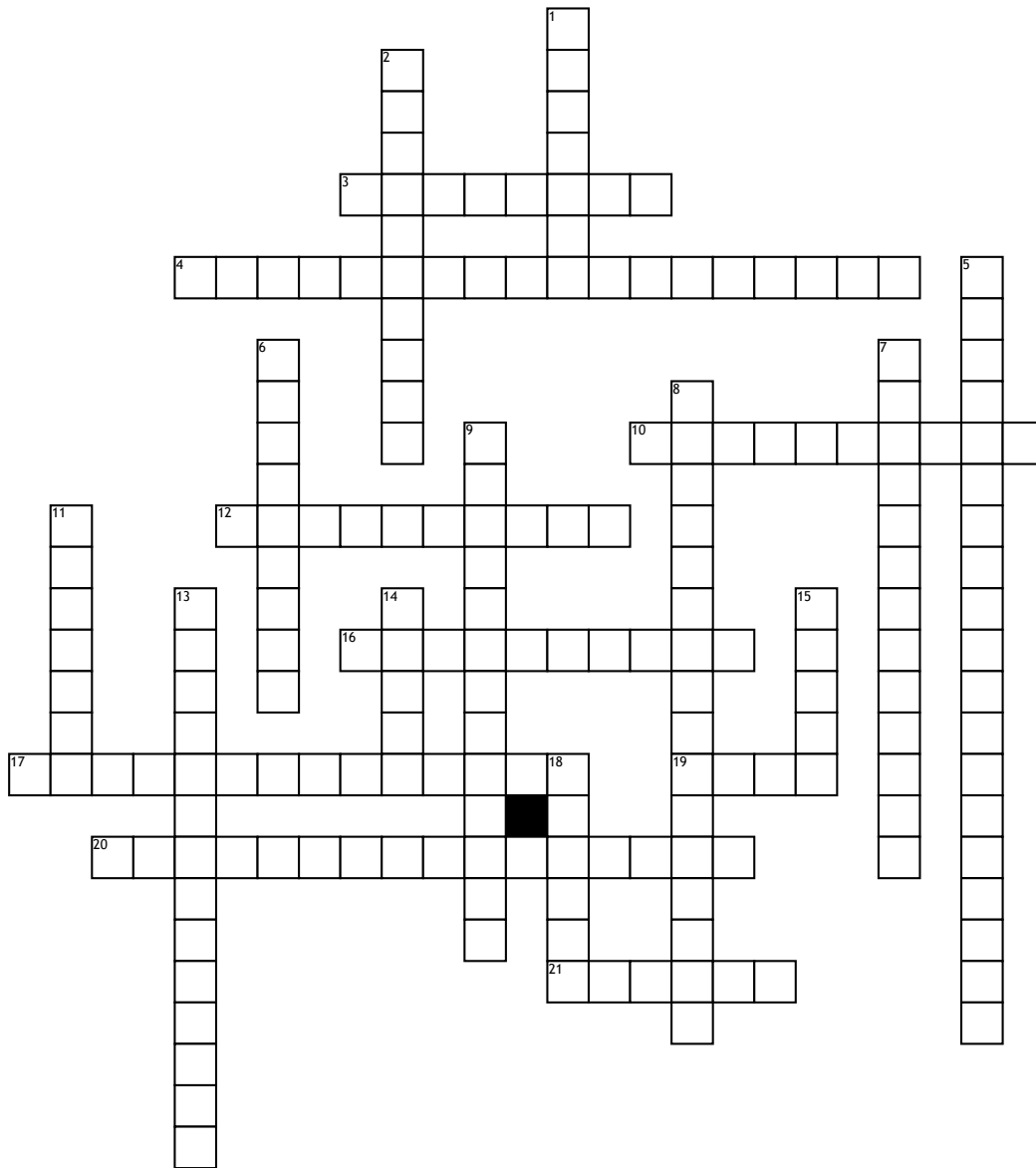


SUCCESSING 4.1



Across

- 3. compensation beyond a salary or hourly pay
- 4. measures what is gained from an investment after subtracting costs in time or money
- 10. a group of careers sharing common features
- 12. money, in addition to regular wages, that is paid for work done or products sold
- 16. amount an employee receives for completing an hour of work
- 17. groupings of occupations in the same field requiring similar skills
- 19. money received from a customer for quality service

20. hand-on-training to teach a specific skill

21. wages received on a regular basis

Down

- 1. the amount one must pay for educational instruction
- 2. working for free under supervision to gain experience
- 5. training for a specific industry or trade
- 6. the highest level of a university degree
- 7. achievements, skills, and knowledge that make a person likely to gain employment

8. amount of money one should be able to earn in a profession

9. an advanced university degree

11. a university document showing successful completion of a course of study

13. a combination of on-the-job training and related instruction

14. additional money given to an employee that is not guaranteed

15. money paid or received for work or services completed

18. ability to do something with competence