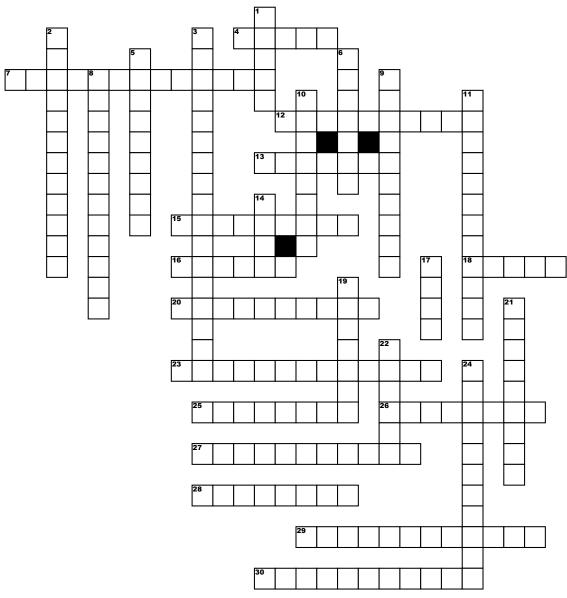
## **Trait Approach: Chapter 7**



## Across

- 4. Dimension used to categorize people according to the degree in which they manifest their characteristics
- 7. One of the Big 5 associated with trust and helpfulness
- . 12. Apathetic
- 13. Published "Personality Traits: Their Classification and Measurement" (Fill in surname only)
- 15. Typically, most psychologists agree that both the person and the \_\_\_\_ interact to determine behaviour
- **16.** His approach was a blend of psychoanalytic and trait concepts
- 18. "\_\_\_\_ variance" are individual differences in behaviour
- **20.** In the idiographic approach the \_\_\_\_\_, not the researcher, determines what traits are to be examined
- 23. No schools of \_\_\_\_\_ have originated from the Trait Approach
- **25.** Single trait that will occasionally dominate a personality

- **26.** First attempts to describe and identify personality
- **27.** Trait psychologists are said to be this rather than practicing therapists
- 28. One of the Big 5 associated with how an individual reacts to experience
- 29. Social \_\_\_\_\_ is the response tendency in which a test taker may present themselves favourably
- 30. Needs described as "readiness to respond in a certain way under given conditions"

## **Down**

- Whether the need is activated depends on the \_\_\_\_
- 2. Problem that may arise in self-reports if the test taker is bored with long tests or may fail to understand
- **3.** One of the Big 5 that may best predict job performance
- 5. Unlike Freudians and Neo-Freudians, Trait Theorists used \_\_\_ measures to examine their constructs
- 6. A weakness in Trait Theory is that trait psychologists do not explain how traits \_\_\_\_

- 8. One of the Big 5 associated with an individual's sociability
- **9.** This approach assumes individuals can be measured along a single dimension
- 10. Tempermental
- 11. Agreement response that is problematic in self-report scales
- **14.** Cattell specifically allowed for \_\_\_\_ to determine the theory
- 17. Prototypic self-report inventory used by clinical psychologists (abbreviation)
- 19. Chemist that employed a statistical technique in personality theory
- 21. Alternative to one-item measurements researchers do to data
- 22. \_\_\_ Analysis is a statistical procedure used to determine the number of dimensions in a data set
- 24. Unhappy