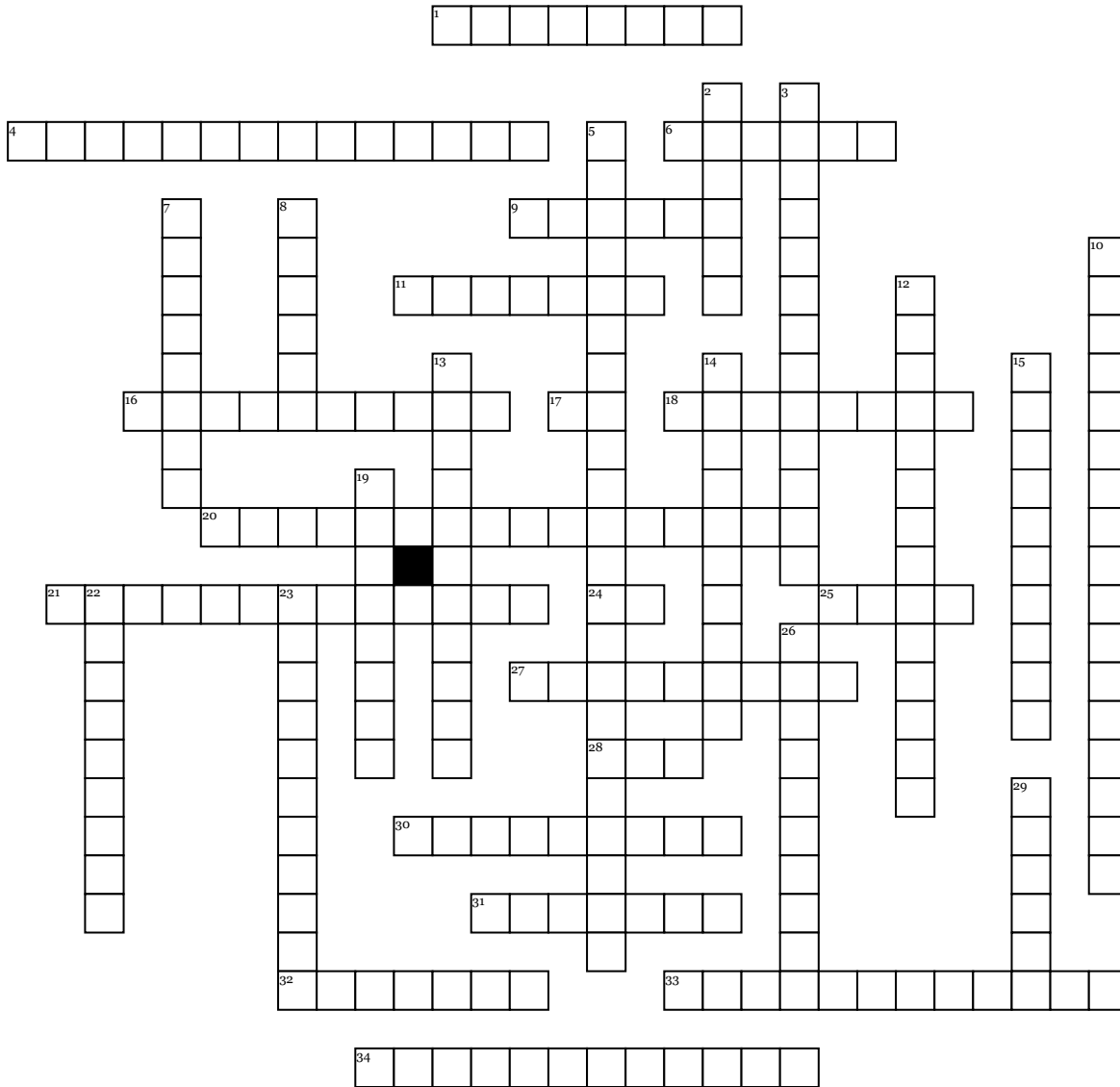


Name: _____

Date: _____

Vocab 6



Across

- 1.** extra resources the employer provides a salaried employee, typically includes medical insurance and payments toward retirement
- 4.** the cost of classes, labs and miscellaneous fees like a student activity fee or a health services fee
- 6.** a fixed regular payment, typically paid on a monthly or biweekly basis but often written as one annual sum, (ex. "His salary is \$32,000.") made by an employer to an employee, especially a professional or white-collar worker.
- 9.** a wise and trusted counselor or teacher.
- 11.** a person who has control or direction of an institution, business, etc., or of a part, division, or phase of it.
- 16.** people who have worked for you and would recommend you to another employer
- 17.** acronym for Associate of Arts a degree which can be earned at most two-year colleges
- 18.** a group of businesses offering similar products or services
- 20.** sometimes called junior college or city college they are primarily two-year institutions granting certificates and A.A. degrees. Some students transfer to university after earning their A.A. Community colleges tend to be smaller and less expensive institutions.
- 21.** sometimes called "soft skills" these attributes help individuals gain and stay employed. Employability includes areas like: being a good teammate, proper communication and problem solving skills.
- 24.** acronym for Master of Arts. This degree can only be earned after earning a B.A. or B.S. Students earning an M.A. are called grad students (since they've already graduated once before)

- 25.** an international association of high school and college students and teachers of marketing, management and entrepreneurship in business, finance, hospitality, and marketing sales and service. The organization prepares leaders and entrepreneurs for careers and education in marketing, finance, hospitality, management, and other business areas.
- 27.** must be done, no exceptions
- 28.** acronym for Career and Technical Education
- 30.** a program that allows students to work part time during the school year as part of their financial aid package
- 31.** a person engaged in short-term work that requires bodily strength, or manual effort
- 32.** to cultivate people who can be helpful to one professionally, especially in finding employment or moving to a higher position.
- 33.** a person who starts and runs their own business
- 34.** following an occupation as a means of livelihood or for gain.
- Down**
- 2.** acronym for Bachelor of Arts and Bachelor of Science. Both degrees can be earned at four-year colleges. Students earning a B.A. or B.S. are called undergrads.
- 3.** a group of employers which require similar skills from their employees
- 5.** communication that does not involve words (ex. body language, physical appearance, touch)
- 7.** a person who designs, builds, or maintains engines, machines, or public works.
- 8.** view the infographic to see how a career is not the same thing as a job

- 10.** students fill out ONE application that is submitted to 456 different schools
- 12.** a person who works for another in order to learn a specific skill or trade. A person who is doing an apprenticeship is called an apprentice.
- 13.** typically a package of five or six courses, for credit or not, taken over three to eighteen months. Some cost a few thousand dollars, others much more.
- 14.** a school that includes many different schools (ex. the college of nursing, the college of education, etc.) and has grad students. These tend to be larger more expensive institutions.
- 15.** any official or formal program to provide practical experience for beginners in an occupation or profession.
- 19.** related to cooking
- 22.** the action or business of promoting and selling products or services, including advertising.
- 23.** Each college typically requires students to fill out an application that includes: academic records, personal essays, letters of recommendation, extracurriculars, SAT or ACT test scores. Deadlines are unique to each school, and are published on their website. There is typically a fee for sending in the application.
- 26.** credit given for attending one lecture hour of class each week for 15 weeks or the equivalent. Most college classes are three credit hours meaning they meet three hours each week.
- 29.** brief written account of personal, educational, and professional qualifications and experience, as that prepared by an applicant for a job.