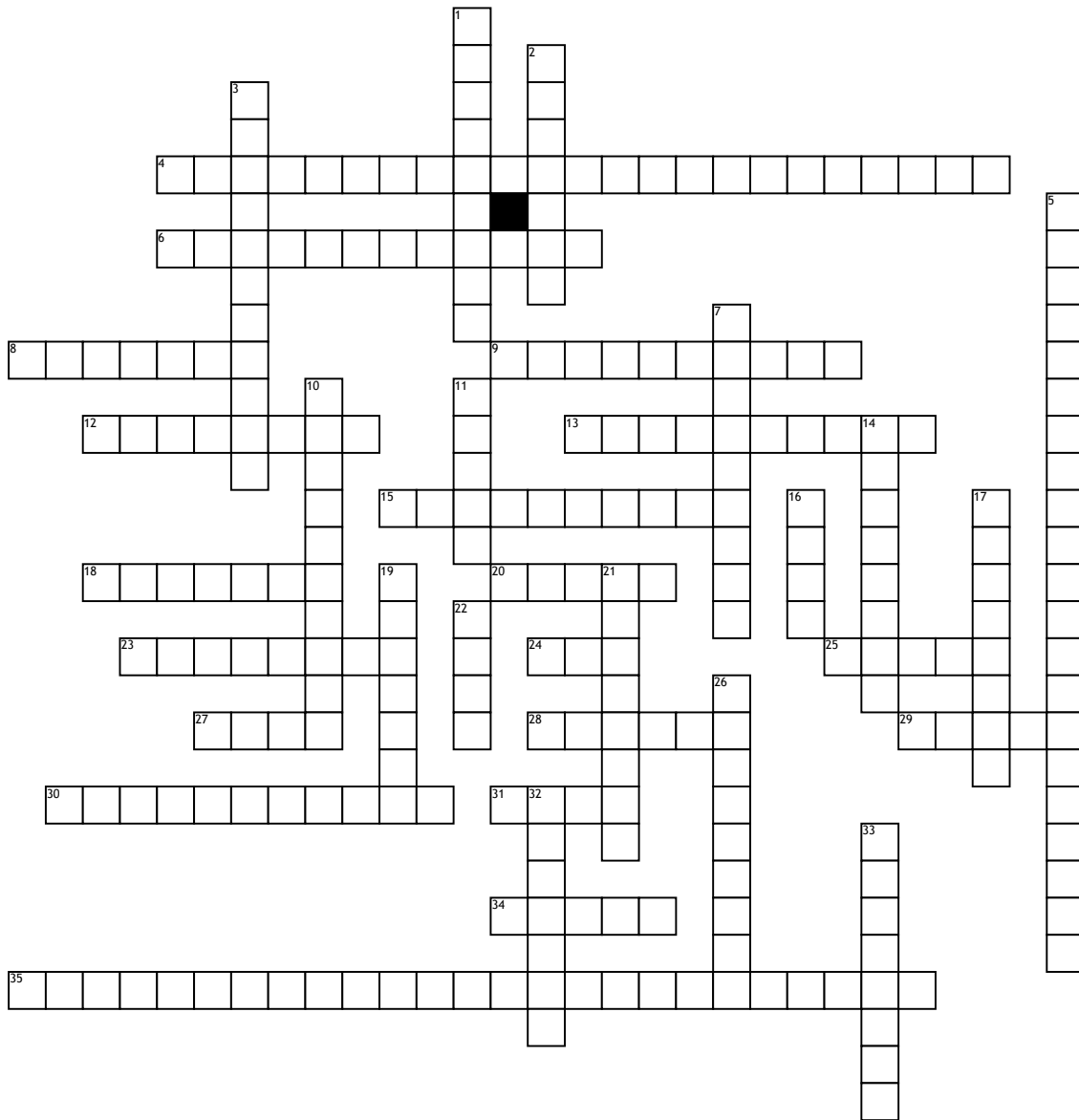


Name: \_\_\_\_\_

# WMG Crossword Puzzle



## Across

4. IRG stands for \_\_\_\_
6. The Processing Team recently changed their name to \_\_\_\_
8. What is Greg Grotewold known for teaching our associates?
9. Theresa Crist is the director of \_\_\_\_ and Business Systems
12. Financial \_\_\_\_ is a way to help a client understand where to put money
13. What is the award that George gives out on an annual basis?
15. IRA is an Individual \_\_\_\_ Account
18. Checks are logged in the \_\_\_\_
20. When do you get your next raise?
23. What everyone looks forward to in the summer
24. Jeff McGrath is the \_\_\_\_ investment guy
25. Matt Bauler is the 2nd VP of \_\_\_\_ Services & IRG

27. Company that performs WMG audits

28. WMG's CEO is \_\_\_\_
29. Keeps George on task
30. What the New Business Team focuses on
31. The Cafe is \_\_\_\_
34. \_\_\_\_ annuities offer a guaranteed return and a minimum payment at annuitization
35. What area images our documents into the Image system?

## Down

1. Kristen Ferguson is our Chief \_\_\_\_ Officer
2. \_\_\_\_ checks don't have pre-printed information on them and cannot be accepted
3. \_\_\_\_ Compliance reviews items an advisor wants to use, including social media and books!
5. What does WMG stand for?
7. Medallion \_\_\_\_ Guarantee

10. Associate \_\_\_\_ is the new program for new associates.
11. This year's recognition event will be in the Securian \_\_\_\_
14. What do you get a chance to win for completing this?
16. A type of insurance
17. The policy that is followed in regards to accepting funds
19. DBP is a Defined \_\_\_\_ Plan
21. What is WMG's CEO's last name?
22. Back Office Support System is also referred to as \_\_\_\_
26. If you need a report, you can reach out to Financial \_\_\_\_
32. Chief Compliance \_\_\_\_
33. What associates hold to approve specific types of work