Name: _____ Date: _____

What Do YA Say???

Across

1. What is another name for final expense?

2. What causes agents to loose sales?

6. If you forget to ask a qualifying question, what do you receive?

8. what is one thing you must be able to make to the property?

9. What does MAD stand for?

11. What must every agent do in order to receive their bonus?

12. What does our license agent analyze?

15. Who is responsible for cross selling?

16. What type of issue is final expense?

Down

3. What is all medicare recipients entitle too?

4. What does WIT offer to those who qualify?

5. What benefit protects family?

7. For WIT, how long can the patient finance the product

10. Is MAD covered through medicare?

13. How many minutes does the analysis take?

14. What type of account do the patient need before transferring?

Create your own puzzle at WordMint.com or print one of our 500,000+ pre-made word searches, crosswords, and more.