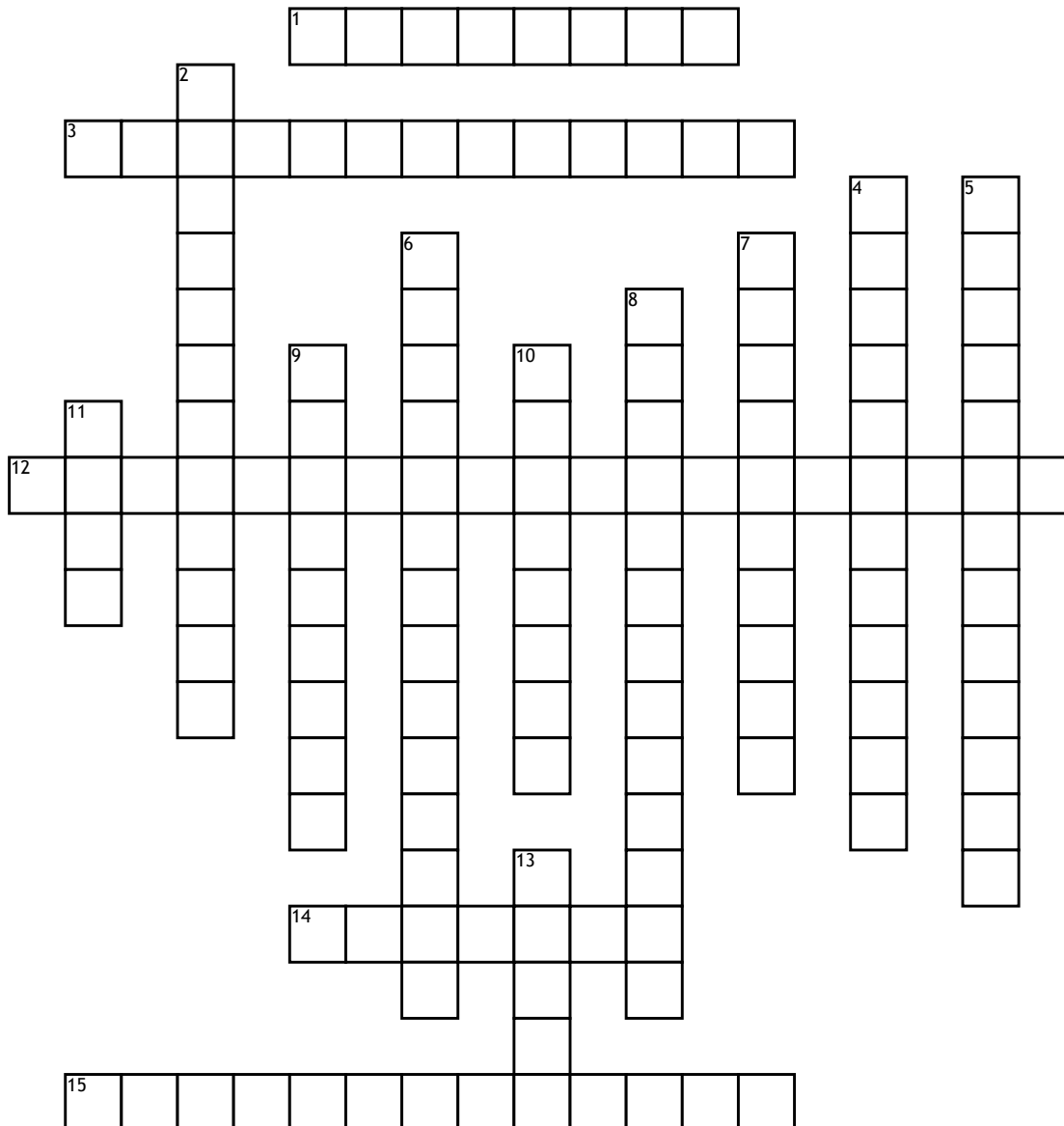


Name: _____

Date: _____

all you need to know about the music business



Across

- 1. Ad free supported service
- 3. Your earnings before deducting any expenses
- 12. All the non concert ways of selling merchandise
- 14. Mechanism designed to automatically increase (or decrease) your deal if you're successful (or unsuccessful)
- 15. Album that sells 2 million or more units in the united states

Down

- 2. A program "complied" from multiple individual video clips, of the same or different artists
- 4. Created at the request of someone
- 5. Album that sells 1 million units in the united states
- 6. Collection of individual works, each of which is independently capable of copyright
- 7. Time you can come into the actual venue and set the levels of your sound equipment

- 8. A program "complied" from multiple individual video clips, of the same or different artists
- 9. Album that sells 500,000 units in the united states
- 10. Someone who signs a "license agreement" with a record company
- 11. How long the record company keeps you under an exclusive agreement
- 13. You send an independent person to see if the business manager has properly handled your money