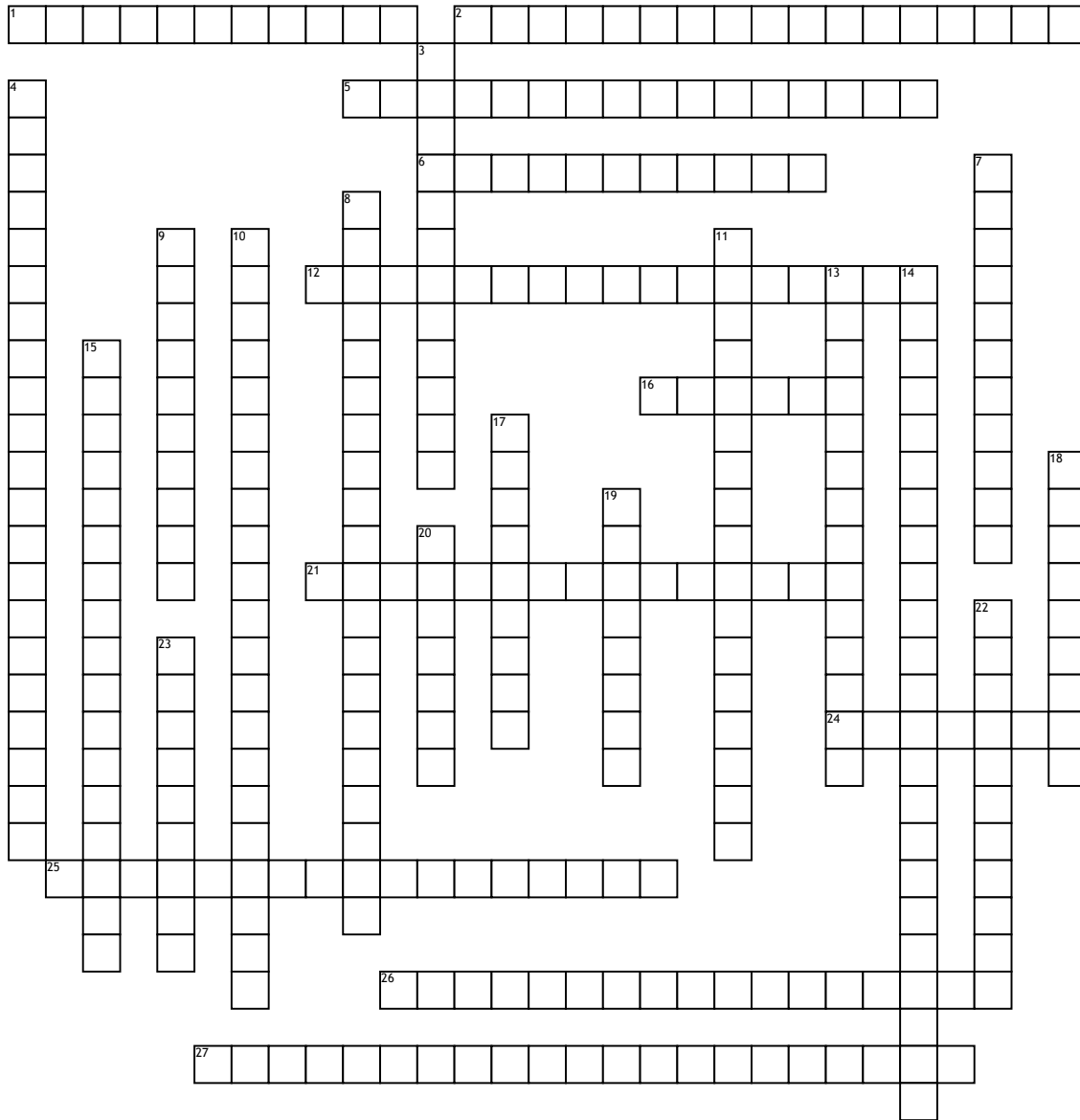


comm 390 crossword



Across

1. suggests that within any system there are forces that drive conflicts and forces that restrain conflicts
2. goals relating to tangible resources
5. attacks others and their positions
6. moment when how one responds can change the entire direction of a relationship
12. begrudging compliance, perhaps with a plan to get even
16. behavior is determined by biology
21. level to which to which people need each other to attain their goals
24. behavior is learned
25. who the parties are to each other
26. communication is like a machine with discrete parts
27. purely internal struggle about one's goals

Down

3. how things should be done
4. a struggle among a small number of interdependent people arising from perceived interference with goal achievement
7. goals are more or less positive or more or less negatively related and the actions are more or less effective
8. process that occurs continuously and simultaneously
9. mathematical way to calculate projected gains and losses while playing games to simulate human choice making
10. internal conversations
11. dictionary definition of a word
13. the probability of one's goal attainment is linked to the probability of the other's goal attainment

14. result from factors such as disliking the other person or a competitive reward structure
15. defending one's positions and attacking the other party's positions
17. removing oneself from the controversy
18. overarching set of beliefs about how the world works and one's place in it
19. tentative explanations for observed behaviors
20. there is a finite amount of something and any part of it you get takes away the percentage I can achieve
22. concept that the goals of all parties in a conflict might be met if creative strategies are applied to the problem
23. one's sense of self-worth, pride, self-respect, or power